



LAKE COUNTY SHERIFF'S OFFICE

REQUEST FOR BIDS

February 1, 2024

The Lake County Sheriff's Office is requesting bids on the following:

- 1.1 Submission of a bid(s) to the County for the purchase of Motorola APX 8000 P25 Portable Radios. While the bid request is for a single unit, the intention is to purchase up to five (5) units. The successful bidder shall agree to contract with the County for the following items:
- 1.2 Qty. 1 Motorola APX 8000 Model 3.5 P25 portable radio as follows:

H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5.
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.
H35	ADD: P25 CONVENTIONAL OPERATION
Q53	ADD: FRONT PANEL PROGRAMMING & CLONING
Q629	ENH: AES ENCRYPTION AND ADP
H869	ENH: MULTIKEY
Q887AU	ADD: 5Y ESSENTIAL SERVICE.
QA09113AB	ADD: BASELINE RELEASE SW.
	SINGLE UNIT IMPRESS CHARGER
	IMPRESS 3400 mAh BATTERY
	VHF/UHF/7/800 ANTENNA
- 1.3 The successful bidder shall ensure delivery within 30 days of the award of the bid.

Specify delivery costs and tax information:

The tax rate for Lake County (unincorporated) is 7.25%

The address is 4913 Helbush Drive, Lakeport, CA 95453

For questions contact:

Lieutenant Gavin Wells at 707-262-4364

Gavin.wells@lakecountycalifornia.gov

Bid Submission:

Bids are to be submitted electronically to Gavin.wells@lakecountycalifornia.gov by February 14th, 2024, at 3:00 PM.

Command Communications

416 Woodline Drive

Spring, TX 77386

1-877-263-2666-Phone

1-866-929-4585-Fax

Customized Quote

DATE	Quote #
2/12/2024	q24-3855

NAME / ADDRESS
Lake Co Sheriff's Office 1220 Martin Street PO Box 489 Lakeport, CA 95453



P.O. NO.	PROJECT	

DESCRIPTION	QTY	COST	TOTAL
New Motorola APX8000 All Band Portable Radio Model 3.5- H91TGD9PW7AN Options: Q806CB,H35,Q53,Q629,H869,Q887AU,QA09113AB Includes: Radio, Battery, Charger, Holster w/ Clip, Antenna, 5Yr Warranty We can delivery in 2-4 weeks from PO date Out-of-state sale, exempt from sales tax	5	7,749.99	38,749.95
		0.00%	0.00
Estimates are good for 30 days. Thank you for the opportunity to serve you.		TOTAL	\$38,749.95

7 1/4% tax

2809.37

41,559.32



Quote Number: DWS011024-001

Billing Address:

Lake County Sheriff
4913 Helbush Dr
Lakeport CA 95453

Quote Date: 2024-1-10
Expiration Date: 2024-03-10
Contract Name: 36273 - SOURCEWELL 042021-MOT

Quote Created By:

Jim Trevino
Motorola Manufacture Representative
jtrevino@daywireless.com
408-640-9861

Currency: USD

Customer: Lake County Sheriff
Contact Name: Gavin Wells
Contact Email: gavin.wells@lakecountyca.gov
Contact Phone: 7072624364

Terms and Conditions: Net 30 days

Line #	Item Number	Description	Quantity	Unit List Price	Ext. List Price	Discount %	Discount \$	Unit Sale Price	Ext. Sale Price	APC	Parametric Data
	APX™ 8000 Series										
1	H91TSD9PW7ZAN	APX 8000 ALL BAND PORTABLE MODEL 3.5.	1	\$7,774.00	\$7,774.00	27.00%	\$2,098.98	\$5,675.02	\$5,675.02	0579	
1a	Q806CB	ADD: ASTRO DIGITAL CAL OPERATION.	1	\$567.00	\$567.00	27.00%	\$153.09	\$413.91	\$413.91	0579	
1b	H35	ADD: P25 CONVENTIONAL OPERATION	1	\$880.00	\$880.00	27.00%	\$237.60	\$642.40	\$642.40	0579	
1c	Q53	ADD: FRONT PANEL PROGRAMMING & CLON	1	\$165.00	\$165.00	27.00%	\$44.55	\$120.45	\$120.45	0579	
1d	Q629	ENH: AES ENCRYPTION AND ADP	1	\$523.00	\$523.00	27.00%	\$141.21	\$381.79	\$381.79	0579	
1e	H869	ENH: MULTIKEY	1	\$363.00	\$363.00	27.00%	\$98.01	\$264.99	\$264.99	0579	
1f	Q887AU	ADD: SY ESSENTIAL SERVICE.	1	\$306.00	\$306.00	0.00%	\$0.00	\$306.00	\$306.00	0185	
1g	QA09113AB	ADD: BASELINE RELEASE SW.	1	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0579	
1i											
	Standalone Items										
2	NNTM88608	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA.	1	\$186.50	\$186.50	20.01%	\$37.32	\$149.18	\$149.18	0785	

Net Total \$7,953.74
Estimated Tax \$576.65
Estimated Freight \$0.00
Grand Total \$8,530.39

7953.74
7 1/2% tax 576.65

8530.39 + 5 =

42,651.95

Gavin Wells

From: Sam Whitehead <samw@precisionradio.com>
Sent: Thursday, February 1, 2024 8:55
To: Gavin Wells; samw@precisionradio.com
Subject: RE: Bid Request

Lt. Wells,

Thank you for this opportunity. At this time my company will NOT be providing a bid for the Motorola Radio Equipment.

Best regards,

Sam Whitehead

Precision Wireless Service

707.246.4794 Cell
707.743.3000 Office

www.precisionwirelesservice.com

From: Gavin Wells <Gavin.Wells@lakecountyca.gov>
Sent: Thursday, February 1, 2024 8:18 AM
To: 'Sam Whitehead' <samw@precisionradio.com>
Subject: RE: Bid Request

Sam,

Please see the updated bid request adding a battery, charger, and antenna.

Lieutenant Gavin Wells
Lake County Sheriff's Office
(707) 262-4364 – Office
(707) 263-2690 – Dispatch
(707) 262-0642 – Fax
gavin.wells@lakecountyca.gov



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From: Gavin Wells
Sent: Monday, January 29, 2024 2:50 PM
To: 'Sam Whitehead' <samw@precisionradio.com>
Subject: Bid Request

Please see the attached bid request from the Lake County Sheriff's Office. The Bid due date is February 9, 2024, at 1500 hrs. PST.

Lieutenant Gavin Wells
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