

## **CONTRACT FOR CATERPILLAR EQUIPMENT REPAIR AND SERVICE**

This CONTRACT is made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2025, by and between the COUNTY OF LAKE, hereinafter referred to as "COUNTY" and Peterson Tractor Company, hereinafter referred to as "CONTRACTOR".

### **RECITALS**

WHEREAS, COUNTY desires to contract with a firm with qualified Caterpillar factory-trained technicians to repair and service the County-owned caterpillar equipment and other off-road heavy equipment used in Lake County by the Integrated Waste Management Division; and

WHEREAS, COUNTY put out an RFP (251239) inviting qualified firms to submit a proposal to provide equipment repair and service at the Eastlake Landfill in Clearlake; and

WHEREAS, COUNTY received two proposals from authorized Caterpillar dealers; and

WHEREAS, CONTRACTOR was selected to be the authorized Caterpillar equipment dealership (dealer number H377) to service the Eastlake Landfill in Clearlake;

NOW, THEREFORE, based on the foregoing recitals, the parties hereto agree as follows:

### **I. CONTRACTOR SERVICES AND RESPONSIBILITIES**

CONTRACTOR shall perform all requested and necessary duties in connection with repairing and servicing County-owned off-road Caterpillar and other manufacturers' heavy equipment. If possible, services shall be performed at the County Eastlake Landfill at 16015 Davis Avenue, Clearlake, California, or at any project site within Lake County where the equipment is located. This contract includes service from CONTRACTOR'S Santa Rosa facility in California. Otherwise, services shall be performed in CONTRACTOR'S shop. CONTRACTOR shall perform only those services as requested by County Public Services Director or his designated representative. Services shall be performed pursuant to the following terms and conditions:

A. **Warranty.** All parts sold to customers and repairs made to Cat equipment by Peterson Caterpillar are warranted for a minimum of 1 year. Additional (extended) parts and labor warranties may apply depending on the type of repairs made, and the warranty that applies to those specific parts. Defects in parts or workmanship are subject to the warranty; failure due to COUNTY misuse or neglect is not subject to warranty.

B. **Response Time.** Respond to emergency service request within twenty-four (24) hours. Other service response will be within five working days.

C. **Parts Specifications and Delivery.** Parts to be delivered to a dedicated parts "drop box" within 10 miles of County Landfill at 16015 Davis Avenue, Clearlake, CA. In the event that an item is too large to send to the "drop box", Peterson will utilize the Product Support Sales Representative to deliver the part directly to the County Landfill free of charge. Genuine

Caterpillar parts and products, including oils and filters, will be used on Caterpillar equipment. John Deere products will be used on John Deere equipment.

- D. **Technician.** A Caterpillar factory-trained technician will be available on a 24-hour emergency “on-call” basis. Technician will have a full-stocked service truck with Caterpillar specialty tooling and diagnostic tooling to perform repairs including complex newer (post-2000 model) Caterpillar equipment.

## **II. COUNTY’S RESPONSIBILITIES**

For services performed, as described above, COUNTY shall pay CONTRACTOR within 30 days from receipt of invoice and satisfactory completion of work as determined by County Public Services Director or his designated representative.

COUNTY shall provide CONTRACTOR with advance notification of equipment hours for those which are approaching a standard maintenance (lube) service interval to allow for convenient local scheduling of such service.

## **III. COMPENSATION**

The total amount of compensation to be paid under this CONTRACT shall not exceed three hundred thousand dollars (\$300,000) per fiscal year.

Payment terms are net thirty (30) days from invoice date.

The total rate to be charged under this CONTRACT shall not exceed the pricing as indicated on Exhibit “A” (Lake Co Service Rates) or Exhibit “B” (Peterson Planned Maintenance Agreement).

## **IV. TERM**

This CONTRACT shall commence on the date hereinabove entered into and shall terminate on June 30, 2028, unless earlier terminated as hereinafter provided. COUNTY and CONTRACTOR may, upon mutual written agreement, extend this CONTRACT for additional one (1) year periods.

## **V. TERMINATION**

This CONTRACT may be terminated as follows:

- A. By mutual written consent of the parties; or
- B. By County Public Services Director upon 10 days written notice thereof to CONTRACTOR.
- C. By CONTRACTOR upon 10 days written notice there to County Public Services Director.

Upon termination prior to the full and satisfactory completion of Contractor’s performance under this Agreement, COUNTY shall not be liable to pay CONTRACTOR the total compensation set forth in provision II of this Agreement, but CONTRACTOR shall be paid an amount which bears

the same ratio to the total compensation as the services actually performed bear to the total services of the CONTRACTOR covered by this Agreement.

## **VI. CONTRACTOR'S INSURANCE**

CONTRACTOR shall not commence work under this Agreement until he has obtained all the insurance required herein, Certificates of Insurance have been submitted to the COUNTY and said insurance has been approved by the COUNTY. The Certificates of Insurance shall contain a provision that coverage afforded under the policies will not be canceled until at least twenty (20) days prior written notice has been given to COUNTY.

CONTRACTOR shall not allow any subcontractor to commence work on a subcontract until the insurance required of the subcontractor has been obtained.

Any failure of CONTRACTOR to maintain the insurance required by this provision or to comply with any of the requirements of this provision shall constitute a material breach of the entire Agreement. Certificates evidencing the issuance of the following insurance shall be filed with the COUNTY within ten (10) days after the date of execution of this Agreement by CONTRACTOR and prior to commencement of work hereunder.

(a) **Compensation Insurance.** CONTRACTOR shall procure and maintain, at CONTRACTOR's own expense during the term hereof, Worker's Compensation Insurance and Employer's Liability Insurance as required by the State of California for all employees to be engaged in work. In case of any such work sublet, CONTRACTOR shall require subcontractor similarly to provide Employer's Liability Insurance and Worker's Compensation Insurance for all of the latter's employees to be engaged in such work unless such employees are covered by the protection afforded by CONTRACTOR's Workers' Compensation Insurance. Employer's Liability Insurance shall be in an amount not less than One Million Dollars (\$1,000,000.00) per occurrence.

(b) **Commercial General Liability.** CONTRACTOR shall procure and maintain, at CONTRACTOR's own expense during the term hereof, upon himself and his employees at all times during the course of this Agreement, Commercial General Liability Insurance (Occurrence Form CG 0001) for bodily injury, personal injury, and broad form property damage, in an amount of not less than One Million Dollars (\$1,000,000.00) combined single limit coverage per occurrence, including but not limited to endorsements for the following coverages: Personal and advertising injury, Premises-Operations, Products and completed operations, Blanket contractual, and Independent contractor's liability.

(c) **Automobile Liability Insurance.** CONTRACTOR shall procure and maintain, at CONTRACTOR's own expense during the term hereof, Comprehensive Automobile Liability Insurance, both bodily injury and property damage, on owned, hired, leased, and non-owned vehicles used in connection with CONTRACTOR's business in an amount not less than One Million Dollars (\$1,000,000.00) combined single limit coverage per occurrence.

(d) **Professional Liability Insurance.** CONTRACTOR shall procure and maintain, at CONSULTANT's own expense during the term hereof, Professional Liability Insurance for protection against claims arising out of the performance of services under this contract caused by errors, omissions, or other acts for which CONTRACTOR, its employees, subcontractors, and agents are liable. Said Insurance shall be written with limits of not less than One Million Dollars (\$1,000,000.00). If said insurance is written on a "claims made" form, insurance shall be maintained and evidence of insurance must be provided for at least one (1) year after completion of the work under this Agreement.

(e) **Subcontractors.** CONTRACTOR shall include all subcontractors as insured under the aforesaid policies or shall furnish separate certificates and endorsements to the COUNTY for each subcontractor which shall be subject to review and approval by COUNTY. All insurance coverages for subcontractors shall be subject to each of the requirements hereinabove and contain the additional insured endorsements required of CONTRACTOR described with particularity herein below.

(f) **Additional Insured Endorsement.** The Commercial General Liability and Automobile Liability Insurance must each contain, or be endorsed to contain, the following provision:

"The COUNTY, its officers, officials, employees, agents, and volunteers are to be covered as additional insureds and shall be added in the form of an endorsement to CONTRACTOR's insurance on Form CG 20 10 11 85. CONTRACTOR shall not commence work under this Agreement until he has had delivered to the COUNTY the Additional Insured Endorsements required herein."

Coverage shall not extend to any indemnity coverage for the active negligence of the additional insured in any case where an agreement to indemnify the additional insured would be invalid under subdivision (b) of California Civil Code Section 2782.

(g) **Other Insurance Provisions.** For any claims related to the work performed under this Agreement, the CONTRACTOR's insurance coverage shall be primary insurance as to the COUNTY, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by COUNTY, its officers, officials, employees, agents or volunteers shall be in excess of the CONTRACTOR's officials, employees, agents or volunteers shall be in excess of the CONTRACTOR's insurance and shall not contribute with it.

Any deductibles or self-insured retentions must be declared to and approved by COUNTY. At the option of COUNTY, either CONTRACTOR shall reduce or eliminate such deductibles or self-insurance retentions, or CONTRACTOR shall provide a financial guarantee satisfactory to COUNTY guaranteeing payment of losses and related investigations, claim administration, and defense and defense-related expenses.

Insurance coverage required of CONTRACTOR under this Agreement shall be placed with insurers with a current A.M. Best rating of no less than A: VII.

Insurance coverage in the minimum amounts set forth herein shall not be construed to relieve CONTRACTOR for liability in excess of such coverage, nor shall it preclude COUNTY from taking other action as is available to it under any other provision of this Agreement or applicable law. Failure of COUNTY to enforce in a timely manner any of the provisions of this section shall not act as a waiver to enforcement of any of these provisions at a later date.

If any insurance coverage required by this Agreement is provided on a "Claims Made", rather than "Occurrence" form, CONTRACTOR agrees to maintain required coverage for a period of three (3) years after the expiration of this Agreement (Hereinafter, "Post Agreement Coverage") and any extensions thereof. CONTRACTOR may maintain the required Post Agreement Coverage by renewal or purchase of prior acts or tail coverage. This subprovision is contingent upon Post Agreement Coverage being both available and reasonably affordable in relation to the coverage provided during the term of this Agreement. For purposes of interpreting this requirement, a cost not exceeding 100% of the last annual policy premium during the term of this Agreement in order to purchase prior acts or tail coverage for Post Agreement Coverage shall be deemed to be reasonable.

CONTRACTOR agrees to waive all rights of subrogation against COUNTY, its officers, officials, employees, agents, and volunteers for losses arising from work performed by CONTRACTOR under this Agreement.

## **VII. CONTRACTOR WARRANTIES**

CONTRACTOR hereby makes the following representations and warranties:

**Standard of Care.** CONTRACTOR represents it is specially trained, licensed, experienced, and competent to perform all the services, responsibilities, and duties specified herein and that such services, responsibilities, and duties specified herein and that such services, responsibilities, and duties shall be performed, whether by CONTRACTOR or designated subcontractors, in a timely manner according to generally accepted Caterpillar equipment repair and services practices.

**Non-Discrimination in Employment.** In the performance of the work authorized under this Agreement, CONTRACTOR shall not unlawfully discriminate against any qualified worker because of race, religious creed, color, sex, sexual orientation, national origin, ancestry, physical disability, mental disability, medical condition, marital status, or age.

CONTRACTOR shall, in all solicitations or advertisements for employees placed by or on behalf of the CONTRACTOR, state that all qualified applicants will receive consideration for employment without regard to race, color, religious creed, sex, sexual orientation, national origin, ancestry, physical disability, mental disability, medical condition, marital status, or age.

**Adherence to Applicable Disability Law.** CONTRACTOR shall be responsible for knowing and adhering to the requirements of Section 504 of the Rehabilitation Act of 1973, the Americans with Disabilities Act, (42 U.S.C. Sections 12101, et seq.), California Government Code Sections 12920 et seq., and all related state and local laws.

**HIPAA Compliance.** CONTRACTOR will adhere to Titles 9 and 22 and all other applicable Federal and State statutes and regulations, including the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and will make his best efforts to preserve data integrity and the confidentiality of protected health information.

**Safety Responsibilities.** CONTRACTOR will adhere to all applicable CalOSHA requirements in performing work pursuant to this Agreement. CONTRACTOR agrees that in the performance of work under this Agreement, CONTRACTOR will provide for the safety needs of its employees and will be responsible for maintaining the standards necessary to minimize health and safety hazards.

**Interest of Contractor.** CONTRACTOR hereby covenants that he has, at the time of the execution of this Agreement, no interest, direct or indirect, and that he shall not acquire any interest in the future, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. CONTRACTOR further covenants that in the performance of this work, no person having such interest shall be employed.

#### **VIII. INDEMNIFICATION - HOLD HARMLESS**

CONTRACTOR shall indemnify and defend COUNTY and its officers, employees and agents against and hold them harmless from any and all claims, losses, damages, and liability for damages, including reasonable attorney's fees and other costs of defense incurred by COUNTY, whether for damage to or loss of property, or injury to or death of person, including properties of COUNTY and injury to or death of COUNTY officials, employees or agents, to the extent caused by the CONTRACTOR's negligence or willful misconduct hereunder or its performance of the work described herein, unless such damages, loss, injury or death is caused by the negligence or willful misconduct of COUNTY or other indemnified parties. CONTRACTOR's obligations under this Section shall survive the termination of the Agreement.

#### **IX. ASSIGNMENT**

The CONTRACTOR shall not assign any interest in this Agreement and shall not transfer any interest in the same without the prior written consent of the COUNTY, except that claims for money due or to become due the CONTRACTOR from the COUNTY may be assigned to a bank, trust company or other financial institution without such approval. Written notice of any such transfer shall be furnished promptly to the COUNTY. Any attempt at assignment of rights under the Agreement except those specifically provided herein shall be void.

#### **X. INDEPENDENT CONTRACTOR**

It is specifically understood and agreed that in the making and performance of this Agreement, CONTRACTOR is an independent contractor and is not an employee, agent or servant of the COUNTY. CONTRACTOR is not entitled to any employee benefits. COUNTY agrees that CONTRACTOR shall have the right to control the manner and means of accomplishing the result contracted herein.

CONTRACTOR is solely responsible for the payment of all federal, state, and local taxes, charges, fees, or contributions required with respect to CONTRACTOR and CONTRACTOR's officers, employees, and agents who are engaged in the performance of this Agreement (including without limitation, unemployment insurance, social security, and payroll tax withholding).

#### **XI. MODIFICATION**

This Agreement may only be modified by a written amendment thereto, executed by both parties. However, matters concerning scope of services which do not affect the agreed price may be modified by written consent of CONTRACTOR and COUNTY executed by the Public Services Director.

#### **XII. ATTORNEY'S FEES AND COSTS**

If any action at law or in equity is necessary to enforce or interpret the terms of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees, costs and necessary disbursements, in addition to any other relief to which such party may be entitled.

#### **XIII. RECORDS – AUDIT**

CONTRACTOR shall maintain on a current basis complete books and records relating to this Agreement. Such records shall include, but not be limited to, documents supporting all bids (if applicable), all income, and expenditures. These documents and records shall be retained by CONTRACTOR for at least five (5) years from the completion of this Agreement. CONTRACTOR shall permit COUNTY to audit all books, accounts, and/or records relating to this Agreement and/or all accounts or records of any business entities controlled by CONTRACTOR who participated in this Agreement. An audit may be conducted on CONTRACTOR's premises, or at COUNTY's option, CONTRACTOR shall provide all books and records within a maximum of fifteen (15) days of CONTRACTOR's receipt of written notice to do so from the COUNTY. CONTRACTOR shall refund any moneys erroneously charged.

#### **XIV. JURISDICTION AND VENUE**

This Agreement shall be construed in accordance with the laws of the State of California, and the parties hereto agree that venue of any action or proceeding regarding this Agreement or performance thereof shall be in Lake County, California. CONTRACTOR waives any right of removal it might have under California Code of Civil Procedure Section 394.

#### **XV. RESIDENCY**

All independent contractors providing services to COUNTY for compensation must file a State of California Form 590, certifying California residency or, in the case of a corporation, certifying that they have a permanent place of business in California.

#### **XVI. NO THIRD-PARTY BENEFICIARIES**

Nothing contained in this Agreement shall be construed to create, and the parties do not intend to create, any rights in or for the benefit of third parties.

#### **XVII. SEVERABILITY**

If any provision of this Contract is held to be unenforceable, the remainder of this Agreement shall be severable and not affected hereby.

#### **XVIII. NOTICES**

All notices that are required to be given by one party to the other under this Agreement shall be in writing and shall be deemed to have been given if delivered personally or enclosed in a properly addressed envelope and deposited with a United States Post Office for delivery by registered or certified mail addressed to the parties at the following addresses, unless such addresses are changed by notice, in writing, to the other party

COUNTY OF LAKE  
Lars Ewing  
Public Services Director  
333 Second Street  
Lakeport, CA 95453

PETERSON TRACTOR  
Ron Pietrok  
Product Support Manager  
3710 Regional Parkway  
Santa Rosa, CA 95403

#### **XIX. ADDITIONAL PROVISIONS**

This Agreement shall be governed by the laws of the State of California. It constitutes the entire Agreement between the parties regarding its subject matter. This CONTRACT supersedes all proposals, oral and written, and all negotiations, conversations or discussions heretofore and between the parties related to the subject matter of this Agreement.

#### **XX. FORCE MAJEURE**

CONTRACTOR shall not be liable, nor be deemed to have defaulted or breached this Agreement, for any failure or delay in fulfilling or performing any term of this Agreement to the extent such failure or delay is caused by or results from acts, events or circumstances beyond CONTRACTOR's reasonable control including, without limitation, acts of God, flood, fire, earthquake, explosion, governmental actions, war, invasion or hostiles (whether war is declared or not), terrorist threats or acts, riot or other civil unrest, national emergency, revolution, insurrection, epidemic, pandemic, lock-outs, strikes, or other labor disputes (whether or not relating to either Party's workforce), restraints or delays affecting carriers, and inability or delay in obtaining supplies of adequate or suitable materials, telecommunication breakdown or power outage.



**XXI. LIMITATION OF LIABILITY**

Neither party shall be liable to the other for any lost profits, lost revenue, lost business, indirect, special, incidental, consequential, exemplary or punitive damages, however arising whether or not that party was aware of the possibility of those damages and despite the failure of essential purpose of any limited remedy stated in this agreement.

COUNTY and CONTRACTOR have executed this Agreement on the day and year first written above.

**COUNTY OF LAKE**

**CONTRACTOR**

\_\_\_\_\_  
Chair, Board of Supervisors



\_\_\_\_\_  
PETERSON TRACTOR COMPANY

ATTEST: Susan Parker  
Clerk of the Board

APPROVED AS TO FORM  
Lloyd Guintivano  
County Counsel

By: \_\_\_\_\_

  
\_\_\_\_\_



## Lake Co Service Rates

### County of Lake RFP, Solicitation No. 251239 (Eastlake Landfill Equipment Repair):

#### Hourly Labor Rates – Year 1:

- Regular Time: \$183.00
- Overtime: \$246.00
- Double Time: \$333.00
- Field travel when not using resident technician\*: \$475.00 flat rate
  - \*No travel charge when using resident technician

#### Hourly Labor Rates – Year 2:

- Regular Time: \$188.49
- Overtime: \$253.38
- Double Time: \$342.99
- Field travel when not using resident technician\*: \$475.00 flat rate
  - \*No travel charge when using resident technician

#### Hourly Labor Rates – Year 3:

- Regular Time: \$194.14
- Overtime: \$260.98
- Double Time: \$353.28
- Field travel when not using resident technician\*: \$475.00 flat rate
  - \*No travel charge when using resident technician

## Peterson Planned Maintenance Schedule

## Proposal costs for planned services and hourly rates

Equip. Number	Equip. Model	Serial Number	Current Hr. Meter	PM1 250 HR.	PM2 500 HR.	PM3 750 HR.	PM4 1000 HR.	PM5 1250 HR.	PM6 1500 HR.	PM7 1750 HR.	PM8 2000 HR.	Service & Totals
228	D6N	PBA01228	7580	\$868.05	\$1,452.97	\$868.05	\$2,844.16	\$868.05	\$1,452.97	\$868.05	\$3,501.14	\$12,723.44
519	D7R	ACS00519	11511	\$853.94	\$1,356.06	\$853.94	\$2,440.95	\$853.94	\$1,356.06	\$853.94	\$3,341.70	\$11,910.53
203	973C	LDX00203	20271	\$954.99	\$1,327.74	\$954.99	\$2,060.50	\$954.99	\$1,327.74	\$954.99	\$3,278.48	\$11,814.42
503	973C	LDX00503	17400	\$954.99	\$1,327.74	\$954.99	\$2,060.50	\$954.99	\$1,327.74	\$954.99	\$3,278.48	\$11,814.42
316	330F	MBX00316	3602	\$835.10	\$1,230.72	\$835.10	\$2,204.19	\$835.10	\$1,230.72	\$835.10	\$4,056.45	\$12,062.48
268	623E	6YF00268	16102	\$888.26	\$1,398.44	\$888.26	\$2,359.37	\$888.26	\$1,398.44	\$888.26	\$5,588.65	\$14,297.94
422	623G	ARW00422	6460	\$907.66	\$953.68	\$907.66	\$2,136.53	\$907.66	\$953.68	\$907.66	\$4,308.08	\$11,982.59
309	826K	2T600309	11910	\$1,005.82	\$1,943.46	\$1,005.82	\$2,941.09	\$1,005.82	\$1,943.46	\$1,005.82	\$4,972.48	\$15,823.77
Post-Shell Applicator	PSA-1000	N/A	N/A	\$401.58	\$717.03	\$401.58	\$401.58	\$401.58	\$717.03	\$401.58	\$1,141.55	\$4,583.51
961	310SG	955951	2682	\$783.69	\$1,311.35	\$783.69	\$2,380.71	\$783.69	\$1,311.35	\$783.69	\$2,901.02	\$11,039.19

\*This is current list of county owned landfill equipment, but equipment may vary depending on a variety of factors. The contractor will be notified of any equipment changes or deletions in advance by letter from County Staff.

**HOURLY LABOR RATES**

Regular Time

Overtime

Double Time

Travel Time

Lube Truck Travel

Welding supplies

\$ 183.00 per hour

\$ 246.00 per hour

\$ 333.00 per hour

\$ 475.00 per hour (when not using resident tech)

\$ 475.00 per trip

\$ 4000 per hour