

PRICE QUOTATION  
FOLSOM LAKE FORD  
12755 FOLSOM BLVD.  
FOLSOM, CA 95630  
(916) 351-4202 - Direct

Date: 2/9/2026

---

To: Lieutenant Gary Frace / Lake County Sheriff's Office / Patrol Vehicle  
From: Mark A. Paoli / Fleet Director / Folsom Lake Ford  
Subject: Pricing for 2026 Ford Interceptor (State of California Contract #1-22-23-14C)

---

\$49,313.00 - Bid Price (2026 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Eng)  
930.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)  
911.00 - Spot Lamps - Dual Whelen LED (51V)  
662.00 - Ultimate Wiring Package (67U)  
475.00 - Rear Lighting Solution (66C)  
352.00 - Underbody Deflector Plate (76D)  
207.00 - Police Wire Harness Connector Kit - Front/Rear (67V)  
84.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)  
52.00 - Keyed Alike - Code 1284X (59B)  
\$52,986.00 - Selling Price (Solid Color - Oxford White)  
85.00 - Documentation Fee  
\$53,071.00 - Subtotal  
3,847.65 - Sales Tax (7.25%) Subject to Change  
350.00 - Delivery to Lakeport, CA  
37.00 - DMV Electronic Filing Fee  
8.75 - California Tire Fee  
\$57,314.40 - Total Price (EACH)  
X2  
\$114,628.80 - Total Price (2-Interceptors) F.O.B. Lakeport, CA

Payment Terms: \$500.00 Discount Per Vehicle for Payment Within 20 Days / Net 30

Included: Ballistic Door Panels (Level III+), BLIS (Blind Spot Monitoring with Cross Traffic Alert), Dark Car Feature, Ford Pro Upfit Integration Feature, Ford Telematics (Includes Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Police Engine Idle Feature, Police Perimeter Alert, Police Pursuit Mode, Power Passenger Seat (4-Way), Red/White Dome Lamp In Cargo Area, Rear Auxiliary Air Conditioning, Rear View Camera with Washer (Displayed In 8" Center Stack Screen) Includes On-Demand Feature, Remote Keyless Entry with Four Keys and FOBs, Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches(4) Mounted on Steering Wheel and 5yr/100k/0ded Powertrain Warranty.