



LAKE COUNTY SHERIFF'S OFFICE

REQUEST FOR BIDS

February 1, 2024

The Lake County Sheriff's Office is requesting bids on the following:

- 1.1 Submission of a bid(s) to the County for the purchase of Motorola APX 8000 P25 Portable Radios. While the bid request is for a single unit, the intention is to purchase up to five (5) units. The successful bidder shall agree to contract with the County for the following items:
- 1.2 Qty. 1 Motorola APX 8000 Model 3.5 P25 portable radio as follows:

H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5.
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.
H35	ADD: P25 CONVENTIONAL OPERATION
Q53	ADD: FRONT PANEL PROGRAMMING & CLONING
Q629	ENH: AES ENCRYPTION AND ADP
H869	ENH: MULTIKEY
Q887AU	ADD: 5Y ESSENTIAL SERVICE.
QA09113AB	ADD: BASELINE RELEASE SW.
	SINGLE UNIT IMPRESS CHARGER
	IMPRESS 3400 mAh BATTERY
	VHF/UHF/7/800 ANTENNA
- 1.3 The successful bidder shall ensure delivery within 30 days of the award of the bid.

Specify delivery costs and tax information:

The tax rate for Lake County (unincorporated) is 7.25%

The address is 4913 Helbush Drive, Lakeport, CA 95453

For questions contact:

Lieutenant Gavin Wells at 707-262-4364

Gavin.wells@lakecountycalifornia.gov

Bid Submission:

Bids are to be submitted electronically to Gavin.wells@lakecountycalifornia.gov by February 14th, 2024, at 3:00 PM.

Command Communications

416 Woodline Drive

Spring, TX 77386

1-877-263-2666-Phone

1-866-929-4585-Fax

Customized Quote

DATE	Quote #
2/12/2024	q24-3855

NAME / ADDRESS
Lake Co Sheriff's Office 1220 Martin Street PO Box 489 Lakeport, CA 95453



P.O. NO.	PROJECT	

DESCRIPTION	QTY	COST	TOTAL
New Motorola APX8000 All Band Portable Radio Model 3.5- H91TGD9PW7AN Options: Q806CB,H35,Q53,Q629,H869,Q887AU,QA09113AB Includes: Radio, Battery, Charger, Holster w/ Clip, Antenna, 5Yr Warranty We can delivery in 2-4 weeks from PO date Out-of-state sale, exempt from sales tax	5	7,749.99	38,749.95
		0.00%	0.00
Estimates are good for 30 days. Thank you for the opportunity to serve you.		TOTAL	\$38,749.95

7 1/4% tax

2809.37

41,559.32



Quote Number: DWS011024-001

Billing Address:

Lake County Sheriff
4913 Helbush Dr
Lakeport CA 95453

Quote Date: 2024-1-10
Expiration Date: 2024-03-10
Contract Name: 36273 - SOURCEWELL 042021-MOT

Quote Created By:
Jim Trevino
Motorola Manufacture Representative
jtrevino@daywireless.com
408-640-9861

Customer: Lake County Sheriff
Contact Name: Gavin Wells
Contact Email: gavin.wells@lakecountyca.gov
Contact Phone: 7072624364

Currency: USD

Terms and Conditions: Net 30 days

Line #	Item Number	Description	Quantity	Unit List Price	Ext. List Price	Discount %	Discount \$	Unit Sale Price	Ext. Sale Price	APC	Parametric Data
	APX™ 8000 Series										
1	H91TSD9PW7ZAN	APX 8000 ALL BAND PORTABLE MODEL 3.5.	1	\$7,774.00	\$7,774.00	27.00%	\$2,098.98	\$5,675.02	\$5,675.02	0579	
1a	Q806CB	ADD: ASTRO DIGITAL CAL OPERATION.	1	\$567.00	\$567.00	27.00%	\$153.09	\$413.91	\$413.91	0579	
1b	H35	ADD: P25 CONVENTIONAL OPERATION	1	\$880.00	\$880.00	27.00%	\$237.60	\$642.40	\$642.40	0579	
1c	Q53	ADD: FRONT PANEL PROGRAMMING & CLON	1	\$165.00	\$165.00	27.00%	\$44.55	\$120.45	\$120.45	0579	
1d	Q629	ENH: AES ENCRYPTION AND ADP	1	\$523.00	\$523.00	27.00%	\$141.21	\$381.79	\$381.79	0579	
1e	H869	ENH: MULTIKEY	1	\$363.00	\$363.00	27.00%	\$98.01	\$264.99	\$264.99	0579	
1f	Q887AU	ADD: SY ESSENTIAL SERVICE.	1	\$306.00	\$306.00	0.00%	\$0.00	\$306.00	\$306.00	0185	
1g	QA09113AB	ADD: BASELINE RELEASE SW.	1	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0579	
1i											
	Standalone Items										
2	NNTM88608	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA.	1	\$186.50	\$186.50	20.01%	\$37.32	\$149.18	\$149.18	0785	

Net Total \$7,953.74
Estimated Tax \$576.65
Estimated Freight \$0.00
Grand Total \$8,530.39

7953.74
7 1/2% tax 576.65

8530.39 + 5 =

42,651.95

Gavin Wells

From: Sam Whitehead <samw@precisionradio.com>
Sent: Thursday, February 1, 2024 8:55
To: Gavin Wells; samw@precisionradio.com
Subject: RE: Bid Request

Lt. Wells,

Thank you for this opportunity. At this time my company will NOT be providing a bid for the Motorola Radio Equipment.

Best regards,

Sam Whitehead

Precision Wireless Service

707.246.4794 Cell
707.743.3000 Office

www.precisionwirelesservice.com

From: Gavin Wells <Gavin.Wells@lakecountyca.gov>
Sent: Thursday, February 1, 2024 8:18 AM
To: 'Sam Whitehead' <samw@precisionradio.com>
Subject: RE: Bid Request

Sam,

Please see the updated bid request adding a battery, charger, and antenna.

Lieutenant Gavin Wells
Lake County Sheriff's Office
(707) 262-4364 – Office
(707) 263-2690 – Dispatch
(707) 262-0642 – Fax
gavin.wells@lakecountyca.gov



CONFIDENTIALITY NOTICE: This communication with its contents may contain confidential and/or legally privileged information. It is solely for the use of the intended recipient(s). Unauthorized interception, review, use or disclosure is prohibited and may violate applicable laws including the Electronic Communications Privacy Act. If you are not the intended recipient, please contact the sender and destroy all copies of the communication.

From: Gavin Wells
Sent: Monday, January 29, 2024 2:50 PM
To: 'Sam Whitehead' <samw@precisionradio.com>
Subject: Bid Request

Please see the attached bid request from the Lake County Sheriff's Office. The Bid due date is February 9, 2024, at 1500 hrs. PST.

Lieutenant Gavin Wells
Lake County Sheriff's Office
(707) 262-4364 – Office
(707) 263-2690 – Dispatch
(707) 262-0642 – Fax
gavin.wells@lakecountyca.gov



CONFIDENTIALITY NOTICE: This communication with its contents may contain confidential and/or legally privileged information. It is solely for the use of the intended recipient(s). Unauthorized interception, review, use or disclosure is prohibited and may violate applicable laws including the Electronic Communications Privacy Act. If you are not the intended recipient, please contact the sender and destroy all copies of the communication.