



LAKE COUNTY SHERIFF'S DEPARTMENT

MEMORANDUM

To : **Captain Rich Ward**

From : **Lieutenant Ben Moore** *BM*

Date : **06/03/26**

Subject : **Vendor Quote Solicitation – DJI Avata 2 Equipment**

This memorandum documents the efforts undertaken to obtain competitive quotations for the purchase of DJI Avata 2 unmanned aircraft equipment and related accessories.

Quote requests were submitted to the following vendors:

- Advexure
- B&H Photo
- DSLRPros

Each vendor was requested to provide a quotation for the following items:

- Three (3) DJI Avata 2 Fly More Bundles
- Three (3) complete sets of replacement propellers
- Three (3) additional batteries
- Three (3) hard cases

B&H Photo and DSLRPros required quote requests to be submitted through their respective online quotation request forms. Both vendors subsequently provided quotations; however, neither quotation included all of the requested items specified in the solicitation. As a result, the quotations received from B&H Photo and DSLRPros were incomplete and did not fully satisfy the agency's requested equipment package.

Advexure was also contacted and provided a quotation responsive to the request. Advexure's quotation included all requested equipment and accessories, specifically the three (3) DJI Avata 2 Fly More Bundles, three (3) complete sets of replacement propellers, three (3) additional batteries, and three (3) hard cases.

Based on the quotations received, Advexure was the only vendor able to provide a complete quotation meeting all requested specifications and equipment requirements.