



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box





Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Table of Contents

- Dealership Information
- Window Sticker
- Standard Equipment
- Technical Specifications

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Winner Chevrolet / Elk Grove Auto Group

Dealership Information

PLEASE REVIEW THE "WINDOW STICKER," QUOTE, AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE. **TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. *****IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. ***

Prepared By:

Jerry Powers
Winner Chevrolet / Elk Grove Auto Group
916-426-5752
JPowers@LasherAuto.com

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (Complete)

Window Sticker

SUMMARY

[Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box MSRP:\$33,425.00

Interior:Diesel Gray/Black, Heavy Duty Vinyl 40/20/40 Split Bench Seat

Exterior 1:Bright White Clearcoat

Exterior 2:No color has been selected.

Engine: 3.6L V6 24V VVT

Transmission: 8-Speed Automatic (850RE)

OPTIONS

CODE	MODEL	MSRP
DS6L61	[Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box	\$33,425.00
OPTIONS		
29B	Quick Order Package 29B Tradesman	\$0.00
AJH	Power & Remote Entry Group	\$735.00
DFT	Transmission: 8-Speed Automatic (850RE)	\$0.00
DMC	3.21 Rear Axle Ratio	\$0.00
ERB	Engine: 3.6L V6 24V VVT	\$0.00
PW7	Bright White Clearcoat	\$0.00
TTM	Tires: P265/70R17 BSW AS	\$0.00
TXX8	Diesel Gray/Black, Heavy Duty Vinyl 40/20/40 Split Bench Seat	\$0.00
WFP	Wheels: 17" x 7" Steel	\$0.00
Z6J	GVWR: 6,300 lbs	\$0.00

SUBTOTAL	\$34,160.00
Adjustments Total	\$0.00
Destination Charge	\$1,695.00
TOTAL PRICE	\$35,855.00

FUEL ECONOMY

Est City:16 MPG

Est Highway:23 MPG

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box ( Complete)

Est Highway Cruising Range:598.00 mi

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Standard Equipment

Mechanical

Engine: 3.6L V6 24V VVT (STD)
Transmission: 8-Speed Automatic (850RE) (STD)
3.21 Rear Axle Ratio (STD)
GVWR: 6,300 lbs (STD)
50 State Emissions
Transmission w/Driver Selectable Mode and Oil Cooler
Electronic Transfer Case
Part-Time Four-Wheel Drive
Engine Oil Cooler
730CCA Maintenance-Free Battery
160 Amp Alternator
Class III Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
1580# Maximum Payload
HD Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Steering
26 Gal. Fuel Tank
Single Stainless Steel Exhaust
Auto Locking Hubs
Short And Long Arm Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control

Exterior

Wheels: 17" x 7" Steel (STD)
Tires: P265/70R17 BSW AS (STD)
Regular Box Style
Center Hub
Steel Spare Wheel

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Exterior

- Full-Size Spare Tire Stored Underbody w/Crankdown
- Clearcoat Paint
- Black Front Bumper w/Black Rub Strip/Fascia Accent
- Black Rear Step Bumper
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Manual Side Mirrors w/Manual Folding
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Galvanized Steel/Aluminum Panels
- Black Grille
- Active Grille Shutters
- Tailgate Rear Cargo Access
- Manual Tailgate/Rear Door Lock
- Auto On/Off Aero-Composite Halogen Headlamps w/Delay-Off
- Cargo Lamp w/High Mount Stop Light
- Vendor Painted Cargo Box Tracking
- Tip Start

Entertainment

- Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Voice Activation, Radio Data System and External Memory Control
- Radio: Uconnect 3 w/5" Display
- 6 Speakers
- Streaming Audio
- Fixed Antenna
- 1 LCD Monitor In The Front

Interior

- 4-Way Driver Seat
- 4-Way Passenger Seat

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Interior

Manual Tilt Steering Column

Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Oil Temperature, Transmission Fluid Temp, Engine Hour Meter and Trip Odometer

Compass

Cruise Control w/Steering Wheel Controls

Manual Air Conditioning

Glove Box

Full Cloth Headliner

Urethane Gear Shifter Material

Interior Trim -inc: Deluxe Sound Insulation, Metal-Look Instrument Panel Insert and Chrome/Metal-Look Interior Accents

Heavy Duty Vinyl 40/20/40 Split Bench Seat

Day-Night Rearview Mirror

Mini Overhead Console and 2 12V DC Power Outlets

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Pickup Cargo Box Lights

Rotary Shifter-Black

Electronic Shift

Instrument Panel Bin, Dashboard Storage, Driver And Passenger Door Bins

Delayed Accessory Power

Manual 1st Row Windows

Systems Monitor

Outside Temp Gauge

Analog Appearance

Manual Adjustable Front Head Restraints

Seats w/Vinyl Back Material

Manual Adjust Seats

40/20/40 Split Bench Seat

Front Armrest w/3 Cupholders

Sentry Key Engine Immobilizer

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Interior

2 12V DC Power Outlets

Safety-Mechanical

Electronic Stability Control (ESC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st Row Airbags

Airbag Occupancy Sensor

Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners

ParkView Back-Up Camera

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Technical Specifications

Powertrain

Transmission

Drivetrain	Four Wheel Drive	Trans Order Code	DFT
Trans Type	8	Trans Description Cont.	Automatic w/OD
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	4.71
Second Gear Ratio (:1)	3.14	Third Gear Ratio (:1)	2.11
Fourth Gear Ratio (:1)	1.67	Fifth Gear Ratio (:1)	1.28
Sixth Gear Ratio (:1)	1.00	Reverse Ratio (:1)	3.29
Clutch Size	N/A	Trans Power Take Off	N/A
Final Drive Axle Ratio (:1)	N/A	Transfer Case Model	Electronic
Transfer Case Gear Ratio (:1), High	N/A	Transfer Case Gear Ratio (:1), Low	N/A
Transfer Case Power Take Off	No	Seventh Gear Ratio (:1)	0.84
Eighth Gear Ratio (:1)	0.67		

Mileage

EPA Fuel Economy Est - Hwy	23 MPG	Cruising Range - City	416.00 mi
EPA Fuel Economy Est - City	16 MPG	Fuel Economy Est-Combined	19 MPG
Cruising Range - Hwy	598.00 mi		

Engine

Engine Order Code	ERB	Engine Type	Regular Unleaded V-6
Displacement	3.6 L/220	Fuel System	Sequential MPI
SAE Net Horsepower @ RPM	305 @ 6400	SAE Net Torque @ RPM	269 @ 4175
Engine Oil Cooler	Regular Duty		

Electrical

Cold Cranking Amps @ 0° F (Primary)	730	Cold Cranking Amps @ 0° F (2nd)	730
Cold Cranking Amps @ 0° F (3rd)	N/A	Maximum Alternator Capacity (amps)	160

Cooling System

Total Cooling System Capacity	N/A
-------------------------------	-----

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (Complete)

Powertrain

Cooling System

Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year 9.2

EPA Greenhouse Gas Score N/A

Chassis

Weight Information

Standard Weight - Front 0.00 lbs

Standard Weight - Rear 0.00 lbs

Base Curb Weight N/A

Gross Axle Wt Rating - Front 3900 lbs

Gross Axle Wt Rating - Rear 3900 lbs

Curb Weight - Front 2655 lbs

Curb Weight - Rear 2064 lbs

Option Weight - Front 0.00 lbs

Option Weight - Rear 0.00 lbs

Reserve Axle Capacity - Front 1245.00 lbs

Reserve Axle Capacity - Rear 1836.00 lbs

As Spec'd Curb Weight 4719.00 lbs

As Spec'd Payload 1581.00 lbs

Maximum Payload Capacity 1581.00 lbs

Gross Combined Wt Rating 9850 lbs

Gross Axle Weight Rating 7800.00 lbs

Curb Weight 4719.00 lbs

Reserve Axle Capacity 3081.00 lbs

Total Option Weight 0.00 lbs

Payload Weight Front 0 lbs

Payload Weight Rear 0 lbs

Gross Vehicle Weight Rating 6300.00 lbs

Trailer

Dead Weight Hitch - Max Trailer Wt. 4710 lbs

Dead Weight Hitch - Max Tongue Wt. 471 lbs

Wt Distributing Hitch - Max Trailer Wt. 4710 lbs

Wt Distributing Hitch - Max Tongue Wt. 471 lbs

Fifth Wheel Hitch - Max Trailer Wt. N/A

Fifth Wheel Hitch - Max Tongue Wt. N/A

Maximum Trailering Capacity 4710 lbs

Frame

Frame Type N/A

Sect Modulus Rails Only N/A

Frame RBM N/A

Frame Strength N/A

Frame Thickness N/A

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Chassis

Suspension

Suspension Type - Front	Short And Long Arm	Suspension Type - Rear	Multi-Link
Spring Capacity - Front	N/A	Spring Capacity - Rear	N/A
Axle Type - Front	Independent	Axle Type - Rear	Rigid Axle
Axle Capacity - Front	3900 lbs	Axle Capacity - Rear	3900 lbs
Axle Ratio (:1) - Front	3.21	Axle Ratio (:1) - Rear	3.21
Shock Absorber Diameter - Front	N/A	Shock Absorber Diameter - Rear	N/A
Stabilizer Bar Diameter - Front	N/A	Stabilizer Bar Diameter - Rear	N/A

Tires

Front Tire Order Code	TTM	Rear Tire Order Code	TTM
Spare Tire Order Code	N/A	Front Tire Size	P265/70R17
Rear Tire Size	P265/70R17	Spare Tire Size	Full-Size
Front Tire Capacity	4608 lbs	Rear Tire Capacity	4608 lbs
Spare Tire Capacity	N/A	Revolutions/Mile @ 45 mph - Front	656
Revolutions/Mile @ 45 mph - Rear	656	Revolutions/Mile @ 45 mph - Spare	N/A

Wheels

Front Wheel Size	17 X 7 in	Rear Wheel Size	17 X 7 in
Spare Wheel Size	Full-Size in	Front Wheel Material	Styled Steel
Rear Wheel Material	Styled Steel	Spare Wheel Material	Steel

Steering

Steering Type	Rack-Pinion	Steering Ratio (:1), Overall	N/A
Steering Ratio (:1), On Center	N/A	Steering Ratio (:1), At Lock	N/A
Turning Diameter - Curb to Curb	39.8 ft	Turning Diameter - Wall to Wall	N/A

Brakes

Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	4-Wheel	Disc - Front (Yes or)	Yes
Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	13.2 in

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box (✔ Complete)

Chassis

Brakes

Rear Brake Rotor Diam x Thickness	13.8 in	Drum - Rear (Yes or)	N/A
Rear Drum Diam x Width	N/A		

Fuel Tank

Fuel Tank Capacity, Approx	26 gal	Aux Fuel Tank Capacity, Approx	N/A
Fuel Tank Location	N/A	Aux Fuel Tank Location	N/A

Dimensions

Interior Dimensions

Passenger Capacity	3	Front Head Room	39.9 in
Front Leg Room	41 in	Front Shoulder Room	66 in
Front Hip Room	62.9 in	Second Head Room	N/A
Second Leg Room	N/A	Second Shoulder Room	N/A
Second Hip Room	N/A		

Exterior Dimensions

Wheelbase	120 in	Length, Overall w/o rear bumper	N/A
Length, Overall w/rear bumper	N/A	Length, Overall	209 in
Width, Max w/o mirrors	79.4 in	Height, Overall	75.2 in
Overhang, Front	N/A	Overhang, Rear w/o bumper	48.4 in
Front Bumper to Back of Cab	N/A	Cab to Axle	36.9 in
Cab to End of Frame	N/A	Ground to Top of Load Floor	35 in
Ground to Top of Frame	N/A	Frame Width, Rear	N/A
Ground Clearance, Front	8.6 in	Ground Clearance, Rear	8.6 in
Body Length	0.00 ft	Cab to Body	N/A

Cargo Area Dimensions

Cargo Box Length @ Floor	76.3 in	Cargo Box Width @ Top, Rear	66.4 in
Cargo Box Width @ Floor	66.4 in	Cargo Box Width @ Wheelhousings	51 in
Cargo Box (Area) Height	20.1 in	Tailgate Width	60.4 in

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.



Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

Vehicle: [Fleet] 2021 Ram 1500 Classic (DS6L61) Tradesman 4x4 Reg Cab 6'4" Box ( Complete)

Dimensions

Cargo Area Dimensions

Cargo Volume	57.5 ft ³	Ext'd Cab Cargo Volume	N/A
--------------	----------------------	------------------------	-----

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 13243. Data Updated: Mar 8, 2021 10:06:00 PM PST.