RECORD OF NEGOTIATION

April 16, 2024

Element 1 – East Apron Pavement Rehabilitation (Design)

Location: Lampson Field | Lakeport, California

Anticipated AIP Grant: 3-06-0117-XXX-2023

- 1. The consulting firm of Armstrong Consultants, Inc. was selected on July 12, 2022 from those consultants who submitted their qualifications for this project.
- 2. The scope of work and fee proposal was developed by Armstrong Consultants, Inc. on April 25, 2023, the proposed fees are as follows:

Element 1 – Project Development	\$3,910.00
Element 1 – Design Preliminary Design Final Design	\$52,580.00 \$42,760.00
Element 1 – Project Closeout	\$1,610.00
Element 1 – Special Services Categorical Exclusion Form DBE Program Assistance Topographical Design Survey Geotechnical Investigation	\$2,926.00 \$7,184.00 \$17,977.00 \$30,000.00
Engineering Total	\$158,947.00

- 3. County staff performed a detailed review of the proposed fees and determined that the fees submitted appear to be reasonable and a contract has been prepared for the agreement between the Sponsor and the Consultant. The scope of work is attached to this record of negotiations and hereby, submitted to the ADO for reasonableness of cost determination.
- 4. The negotiations were conducted in good faith to ensure the fees are fair and reasonable. The procedures outlined in AC 150/5100-14E have been followed.

County of Lake

Scott DeLeon.
Director of Public Works