



**Customer Name:** COUNTY OF LAKE  
**Quote No:** 23449518  
**Quote Name:** County of Lake - Juniper  
 AP45 5 YR  
**Quotation Date:** 01/06/2026

**Sales Support Contact:** [REDACTED]  
**Sales Support Phone:** [REDACTED]  
**Sales Support Email:** [REDACTED]  
**Account Executive:** [REDACTED]  
**Account Executive Phone:** [REDACTED]  
**Account Executive Email:** [REDACTED]

**Customer PO No:**  
**Order No:**  
**Expiration Date:** 05/22/2026

ePlus Technology inc, 13595 Dulles Technology Drive, Herndon, VA, 20171

Line No.	Part Number	MFG	Description/Line Notes	QTY	List Price	Ext List Price	Unit Price	Tax / VAT	Ext Price
001	AP45-US	JUNIPER	PREMIUM PERFORMANCE MULTIGIGABIT WIFI 6E ACCESS PO INT (4X4:4)  <b>Line Note:</b> with Adaptive Bluetooth Low Energy Array for Advanced Location based services, with built in Internal Antenna - US only; Universal Mounting Bracket is included;	75	2,245.00	168,375.00	682.18	4476.81 (8.75%)	51,163.50
002	SUB-1S-5Y	JUNIPER	SUBSCRIPTION FOR 1 SERVICE  <b>Line Note:</b> (specify SUB-MAN, SUB-ENG, SUB-AST, SUB- VNA, SUB-PMA) for one access point for 5 year: includes upgrades, cloud function subscription and limited lifetime warranty benefits on indoor access points;Contains WIFI Assurance Subscription	75	495.00	37,125.00	257.75	0.00 (0.00%)	19,331.25

<b>Totals</b>	205,500.00	70,494.75
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<b>Shipping:</b>		<b>Sub Total (USD):</b>	<b>70,494.75</b>
<b>Packing:</b>		<b>Est. Tax (USD):</b>	<b>4,476.81</b>
		<b>Shp&amp;Hnd (USD):</b>	<b>0.00</b>
		<b>Total (USD):</b>	<b>74,971.56</b>

All orders are governed by your organization's signed agreement with ePlus or applicable public sector contract; if there is no such agreement the Customer Terms and Conditions for Products and/or Services located at [www.ePlus.com](http://www.ePlus.com) govern. No additional or contrary terms in a purchase order shall apply, and ePlus' performance shall not be deemed acceptance of any preprinted PO terms. Use of software, subscription services or other products resold by ePlus is subject to manufacturer/publisher end user agreements or subscription terms. Any periodic payment obligations for specific offerings, along with customer-incurred overages, consumption fees, add-ons, quantity adjustments and automatic renewals are non-cancelable for any reason except by public sector customers required by law to terminate due to non-appropriation of funds.

PLEASE NOTE: Recent supply chain disruption and tariffs on certain imports are causing price increases for many IT products, with little or no notice, and beyond ePlus' control. As a result, this quote is subject to change without notice, even before the expiration date reflected above. Related manufacturer policy changes may result in orders being non-cancelable and products non-returnable except in accordance with the manufacturer warranty. Please confirm pricing and other restrictions prior to order placement. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Recognizing that the global pandemic has disrupted operations for many organizations, ePlus will ship products for delivery in accordance with customer's written ship-to instructions and products will be deemed delivered notwithstanding any failure of customer personnel to sign for receipt due to facility closing or otherwise. Supply chain disruption and tariffs on certain imports in accordance with applicable law may cause price increases for many IT products, with little or no notice, and beyond [SELLER'S] control. When such increases occur, this quote is subject to change without notice, even before the expiration date reflected above.

[ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or \[leasing@eplus.com\]\(mailto:leasing@eplus.com\) to receive a lease quote today.](#)

Customer Acceptance	Bill To	Ship To
Signature: _____	COUNTY OF LAKE	COUNTY OF LAKE
Name: _____	COURT HOUSE	255 N FORBES ST
Title: _____	255 N FORBES ST	LAKEPORT CA 95453-4731
Date: _____	LAKEPORT CA 95453	UNITED STATES
Customer PO #: _____	UNITED STATES	
	SHANE FRENCH	