



Solution Quotation 20571170

Quote Name: AFF A20 10x 3.8TB NVMe 60 months support
Quote Date: May-27-2025
Contact Name:
E-Mail:
Quote To: Lake County 255 North Forbes St, Lakeport, CA, 95453, United States
Quote From: Berkeley Communications Corp. 801 Addison St, Berkeley, CA, 94710, United States
End Customer: Lake County
Quote Valid Until: Jun-30-2025
Phone:
Quote Status: Configured

Fulfillment Method:

Addendum

Config#153217400

AFF-A20 Hardware

Part Number	Product Description	Ext. Qty	Unit List Price	Unit Net Price	Ext. Net Price
Platform AFF-A20-001	AFF A20 HA System	2	\$0.00	\$0.00	\$0.00
AFF-A20A-100-C	AFF A20 HA System, -C	1	\$14,200.00	\$3,776.17	\$3,776.17
DATA-AT-REST-ENCRYPTION	Data at Rest Encryption Capable Operating Sys	2	\$0.00	\$0.00	\$0.00
X800-42U-R6-C	Jumper Crd, In-Cab, C13-C14, -C	2	\$0.00	\$0.00	\$0.00
X97602A-C	Power Supply, 1600W, Titanium, -C	2	\$0.00	\$0.00	\$0.00
X66240A-05-N-C	Cable, 25GbE, SFP28-SFP28, Cu, 0.5m, -C	2	\$0.00	\$0.00	\$0.00
X66250-5-N-C	Cable, LC-LC, OM4, 5m, -C	8	\$0.00	\$0.00	\$0.00
X65404-N-C	SFP28, 25GbE, SR, -C	8	\$0.00	\$0.00	\$0.00
X5532A-N-C	Rail, 4-Post, Thin, Rnd/Sq-Hole, Sm, Adj, 24-32, -C	1	\$0.00	\$0.00	\$0.00
Capacity X4025A-2-A-C	Drive Pack 2X3.8TB, NVMe4, SED, -C	5	\$8,705.00	\$2,315.03	\$11,575.15

Networking

All amounts are in USD

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Part Number	Product Description	Ext. Qty	Unit List Price	Unit Net Price	Ext. Net Price
X60132A-C	IO Module,4PT,10/25GbE,-C	4	\$5,100.00	\$1,356.31	\$5,425.24

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Software

Part Number	Product Description	Ext. Qty	Unit List Price	Unit Net Price	Ext. Net Price
Software SW-ONTAPB-FLASH-A20-C	SW,ONTAP Base Package,Per TB,Flash,A20,-C	38	\$1,820.00	\$484.02	\$18,392.76

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Services

Part Number	Product Description	Ext. Qty	Unit List Price	Unit Net Price	Ext. Net Price
Services CS-NBD-DELIVERY-INC-A	Next Business Day Parts Delivery,included	1	\$0.00	\$0.00	\$0.00
Service Period Duration: 60 Months Service Address: 255 North Forbes St Lakeport 95453 CA					
CS-G1A-SE-BASIC	SupportEdge Basic, NBD Delivery Included	1	\$22,204.88	\$13,532.37	\$13,532.37
Service Period Duration: 60 Months Service Address: 255 North Forbes St Lakeport 95453 CA					

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List Grand Total:

USD\$169,489.88

Net Grand Total:

USD\$52,701.69

taxable 20,776.56

tax 1817.95

Ship 400.00

Total 54,919.64

All amounts are in USD

Date Printed: May-27-2025

Capacity Measurements

Configuration	Storage Efficiency Factor	RAW Capacity (TB)	Effective Capacity (TB)	USD/TB (Effective Capacity)
Config#153217400	1.5	38.00	32.92	1225.02

Capacity Measurement Information

The table above contains estimates and is for informational purposes only. It does not constitute an offer. To apply for the NetApp Efficiency Guarantee, Customer must submit a request and provide a signed copy of the terms and conditions prior to placing a purchase order for an eligible flash solution. Contact your NetApp representative for further details.

Subject to BerkCom Terms & Conditions:
<https://www.berkcom.com/terms-conditions/>

Shipping and sales tax not included. System shipping cost is USD \$400.00