

NEW FORD EXPLORER 4X4

PRICING BASED UPON COST +/- 10% FOR OPTIONS / CHANGES

STATE OF CALIFORNIA CONTRACT 1-18-23-23A CLIN 2

DOWNTOWN FORD SALES | (916) 42-6931 | WWW.DOWNTOWNFORDSALES.COM

MAJOR STANDARD EQUIPMENT		
2.3L ECOBOOST 1-4 (300 HP/310 FT.LBS TORQUE), 10-SPEED AUTO TRANSMISSION, INTELLIGENT 4X4, TERRAIN MANAGEMENT SYSTEM, KEYLESS ENTRY, ABS-BRAKES, 18.6 GAL FUEL TANK, PRIVACY GLASS, 18" WHEELS, CENTER FLOOR CONSOLE, CRUISE CONTROL, FLOOR MATS FRONT AND REAR, LOCKING GLOVE BOX, CLOTH SEATING, POWER WINDOWS, POWER LOCKS, POWER HEATED MIRRORS, REAR VIEW CAMERA, TRAILER SWAY CONTROL, SYNC, FRONT ROW CAPTAINS CHAIRS W/8-WAY POWER, 2ND ROW BENCH, 3RD ROW 50/50 SPLIT FOLD, MINI SPARE	K8B	29,814.00
DRIVETRAIN / TRIM		
CHANGE TO 4X2	ITM #	PRICE
XLT UPGRADE, 4X2	K7B	(640.00)
XLT 200A PACKAGE	K7D	2,029.00
XLT SPORT APPEARANCE PACKAGE REQUIRES 200A PACKAGE	K8D	4,222.00
XLT 202A PACKAGE, INCLUDES SYNC 3, REMOTE START, WI-FI HOTSPOT CONNECTS, FOG LAMPS, SIGNATURE LIGHTING, POWER HEATED SIDE VIEW MIRRORS, POWER LIFTGATE, 7 SPEAKERS, 8 WAY POWER PASSENGER SEAT	68M	1,649.00
FACTORY INSTALLED OPTIONS	202A	7,500.00
CLASS III TRAILER TOW PACKAGE NOT AVAILABLE WITH FRONT WHEEL DRIVE, REQUIRES XLT SYNC 3, NAVIGATION, AND 20" WHEELS -- UPGRADE TO XLT 202A PACKAGE REQUIRED	K8D	
ALL WEATHER FLOOR MATS	52T	563.00
ENGINE BLOCK HEATER	68S / 649	2,160.00
DAYTIME RUNNING LAMPS	16B	207.00
CARGO AREA MANAGEMENT SYSTEM	41H	94.00
ROOF RAILS	942	46.00
2nd ROW BENCH SEAT - XLT	21F	170.00
	86E	259.00
	17U	0.00
RAPID RED METALLIC		
STONE BLUE METALLIC	PD4	511.00
STAR WHITE METALLIC	PAB	511.00
	PAZ	821.00
TUTONE PAINT, ALL DOORS/ROOF		
TUTONE PAINT, FRONT DOORS/ROOF	***	1,850.00
	***	1,350.00
DEALER UPFIT		
UNDERSEAL CHASSIS		
LIMO TINT	SHOP	499.00
	ULTRA	499.00
DUAL SPOT LAMPS		
SINGLE SPOT LAMP, DRIVER SIDE	LEHR	2,148.00
	LEHR	1,074.00
ACCESSORIES		
EXTRA KEY, W/ KEY FOB (REQ. POWER GROUP) — MAXIMUM OF 5 KEYS PER VEHICLE	CKE	299.00
MANUAL — SHOP (CD-ROM)	PARTS	357.00
WARRANTY — EXTRA CARE, 5YR/100,000MI/\$0 DEDUCTIBLE	ESP	2,142.00