

DAILEY-WELLS

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Lake County Sheriff's Department,

Request For Proposal 21-21

Date: January 11, 2022

DAILEY-WELLS

L3HARRIS™

tait
communications

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January 7, 2021

Stephen Carter
Lake County Sheriff Office
255 N Forbes St
Lake County CA, 95453

Referring to: Lake County Sheriff Office RFP 21-21

Mr. Carter:

I am pleased to provide our attached proposal for state of the art TAIT P25 Compliant Equipment. The pricing provided is based off the the equipment list in RFP 21-21. In the proposal the pricing is broken out on a detailed pricing sheet as well as using the form provided by the County of Lake.

In the RFP you call out for a 5 year warranty for the TB9400 Base Stations. The base station comes with a 2 year warranty so I have priced years 3-5.

We look forward to our continued relationship with Lake County.

A handwritten signature in dark ink, appearing to read "Michael Priolo", is written over a light, wavy line.

Dailey Wells Communications
Director of Major Accounts
PH: 213-810-6113
Email: mpriolo@dwcomm.com

Dailey-Wells Communications, Inc.
3440 E. Houston Street, San Antonio, TX 78219

Distribution: Original - Clerk of the Board
Copy - Purchasing
Copy - Bidder

Copy - Auditor
Copy - Sheriff

BID #21-21

**Law Enforcement Radio's with Encryption
BID Form**

Bid
\$ 281,236.17

Tax

\$18,515.22

Extended Warranty Years 2-5

\$ 5,038.55

Shipping

\$2,300.00

TOTAL BID

TOTAL BID

INCLUDING 7¼% SALES TAX IN WORDS:

TOTAL BID

INCLUDING 7¼% SALES TAX IN NUMBERS:

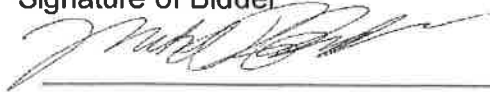
\$281,236.17

Make: Tait Communications Inc

Model: Tait TB9400 & Tait TN9100 Console Gateway

Firm: Dailey Wells Communications Inc.

Signature of Bidder



Title: Director of Major Accounts

Delivery Date: 6 Weeks from Date of Contract Telephone : (213)-810-6113

Date of Bid: 01/07/2022

**Law Enforcement Base Stations and Repeaters with Encryption
BID Form**

TOTAL FOR BID No 21-21

\$ 281,236.17 (in numbers)

Two Hundred Eighty One Thousand Two Hundred Thirty Six Dollars and Seventeen Cents
(in words)

Bidder declares that all representations made herein are true and correct, under penalty of perjury.



Signature of Contractor

Dailey Wells Communications Inc.

Name of Company

Director of Major Accounts
Title

Date of Bid 01/07/2022

AWARD

ACCEPTED:

By:

Date:

ATTEST: Carol J. Huchingson
Clerk of the Board

Deputy

1/7/2022

County of Lake-Tait TB9400-BID 21-21

Item	Part Number	Description	Quantity	Unit List	Customer Discount %	Unit Sale	Ext Sale
2.1.1 TAIT TB9400 Base Station VHF Quantity 9							
100	TB9435S-100T	CHASSIS, TB9400, SINGLE, 100W	9	\$ 1,355.00	30	\$ 948.50	\$ 8,536.50
110	T01-01103-DAAA	Reciter, TB9400, 148-174MHz	9	\$ 2,736.00	30	\$ 1,915.20	\$ 17,236.80
120	T01-01121-DBBA	Linear Pwr Amp, TB9400, 148-174MHz, 100W	9	\$ 2,161.00	30	\$ 1,512.70	\$ 13,614.30
130	TBA30A2-2200	PMU, TB9000, 24VACDC Aux24V	9	\$ 2,651.00	30	\$ 1,855.70	\$ 16,701.30
140	TBAS071	SFE IP NETWORKING SATELLITE	9	\$ 807.00	30	\$ 564.90	\$ 5,084.10
150	TBAS062	SFE - Simulcast Enable	9	\$ 5,014.00	30	\$ 3,509.80	\$ 31,588.20
160	219-01561-00	CABLE, PMU IEC, 6.5FT	9	\$ 13.00	30	\$ 9.10	\$ 81.90
170	TBAA03-13	Auxiliary Support Bracket, TB8/9	9	\$ 37.00	30	\$ 25.90	\$ 233.10
180	TBAA03-13	3 Year Extended Warranty	1	\$ 2,524.00	0	\$ 2,524.00	\$ 2,524.00
2.2.1 Tait TB9400 VHF Dispatch Base Station							Total: \$ 95,600.20
190	TB9435S-100T	CHASSIS, TB9400, SINGLE, 100W	8	\$ 1,355.00	30	\$ 948.50	\$ 7,588.00
200	T01-01103-DAAA	Reciter, TB9400, 148-174MHz	8	\$ 2,736.00	30	\$ 1,915.20	\$ 15,321.60
210	T01-01121-BBBA	Linear Pwr Amp, TB9400, 136-174MHz, 100W	8	\$ 2,161.00	30	\$ 1,512.70	\$ 12,101.60
220	TBA30A2-2200	PMU, TB9000, 24VACDC Aux24V	8	\$ 2,651.00	30	\$ 1,855.70	\$ 14,845.60
230	TBAS060	SFE - Digital Fixed Station Interface	8	\$ 554.00	30	\$ 387.80	\$ 3,102.40
240	TBAA03-13	AUXILIARY SUPPORT BRACKET, TB8/9	8	\$ 37.00	30	\$ 25.90	\$ 207.20
250	219-01561-00	CABLE, PMU IEC, 6.5FT	8	\$ 13.00	30	\$ 9.10	\$ 72.80
260	TB9435S-100T	3 Year Extended Warranty	1	\$ 1,963.11	0	\$ 1,963.11	\$ 1,963.11
2.3.1 Tait TB9400 UHF Dispatch Base Station							Total: \$ 55,202.31
270	TB9435S-100T	CHASSIS, TB9400, SINGLE, 100W	2	\$ 1,355.00	30	\$ 948.50	\$ 1,897.00
280	T01-01103-LAAA	Reciter, TB9400, 440-480MHz	2	\$ 2,736.00	30	\$ 1,915.20	\$ 3,830.40
290	T01-01121-LBAA	Linear Pwr Amp, TB9400, 440-480MHz, 100W	2	\$ 2,161.00	30	\$ 1,512.70	\$ 3,025.40
300	TBA30A4-4100	PMU, TB9400, 48VACDC Aux12V	2	\$ 2,501.00	30	\$ 1,750.70	\$ 3,501.40
310	TBAA03-13	AUXILIARY SUPPORT BRACKET, TB8/9	2	\$ 35.00	30	\$ 24.50	\$ 49.00
320	219-01561-00	CABLE, PMU IEC, 6.5FT	2	\$ 13.00	30	\$ 9.10	\$ 18.20
330	TB9435S-100T	3 Year Extended Warranty	1	\$ 551.44	0	\$ 551.44	\$ 551.44
2.4.1 Tait P25 Common Air Interface Upgrades							Total: \$ 12,872.84
340	TBAS050	SFE - P25 Common Air Interface (CAI)	14	\$ 6,837.00	30	\$ 4,785.90	\$ 67,002.60
2.5.1 Tait TN9100 Console Gateway							Total: \$ 67,002.60
350	TBAS0H2-PAC1	P25 Console Gateway Reciter DES	5	\$ 5,530.00	30	\$ 3,871.00	\$ 19,355.00
360	TBAS054	SFE - MDC1200 Signaling on Analog Line	5	\$ 278.00	30	\$ 194.60	\$ 973.00
370	TBAS060	SFE - Digital Fixed Station Interface	5	\$ 554.00	30	\$ 387.80	\$ 1,939.00
380	TBAS058	SFE Key -ENC (TB91)	5	\$ 1,110.00	30	\$ 777.00	\$ 3,885.00
390	TBAS059	SFE KEY - SNMP	5	\$ 0.01	100	\$ -	\$ -
400	TBAA03-13	AUXILIARY SUPPORT BRACKET, TB8/9	5	\$ 37.00	30	\$ 25.90	\$ 129.50
410	TBAS067	SFE TRANSCEIVER NETWORKING	5	\$ 835.00	30	\$ 584.50	\$ 2,922.50
420	219-01561-00	CABLE, PMU IEC, 6.5FT	5	\$ 13.00	30	\$ 9.10	\$ 45.50
2.6 Tait KVL Adaptor							Total: \$ 29,249.50
430	TPA-SV-020	Tait Encryption Cable to Interface to Motorola KVL	1	\$ 705.00	30	\$ 493.50	\$ 493.50
							Total: \$ 493.50
							Equipment Subtotal: \$ 255,382.40
							Sales Tax: \$ 18,515.22
							Warranty: \$ 5,038.55
							Shipping Est: \$ 2,300.00
							TOTAL: \$ 281,236.17

Notes: (1) Price valid for 60 days from date above.
(2) Terms: Payment Net 30 days.
(3) Equipment Lead Time 6 weeks from Customer Contract
(4) Will Review all Line Items with Customer Prior to Order

Company Confidential

Please address Purchase Orders as follows:
Dailey-Wells Communications, Inc.
3440 E. Houston Street
San Antonio, TX 78219
Attn: Mike Priolo Email: mpriolo@dwcomm.com
PH: (213) 810-6113

