

CUSTOMER QUOTE

SALES QUOTE

22010702

COMPANY: County of Lake
ATTENTION: Stephen Carter
ADDRESS: 255 N. Forbes St.
CITY: Lakeport, CA 95453
PHONE: (707)262-4218
MaryBeth.Strong@lakecountyca.gov

SHIP TO:
COMPANY:
ATTENTION:
ADDRESS:
CITY:
PHONE:
DEPT:
FAX:

QTY	EQUIPMENT DESCRIPTION	NASPO UNIT COST	EXTENDED NASPO COST
2.1.1			
9	TB9400 Single 100 Watts Chassis Assembly - TB9435S-100T	\$1,016.25	\$9,146.25
9	TB9400 Reciter 148-174MHz - T01-01103-DAAA	\$2,052.00	\$18,468.00
9	TB94 Linear PA 148-174MHz 100Watts - T01-01121-BBBA	\$1,620.75	\$14,586.75
9	TB9000 Power Management Unit ACDC24volts with Aux24volts - TBA30A2-2200	\$1,988.25	\$17,894.25
9	Cable, PMU IEC, 6.5ft - 219-01561-00	\$9.75	\$87.75
9	SFE Key - Simulcast Enable - TBAS062	\$3,760.50	\$33,844.50
9	IP Networking Satellite - TBAS071	\$605.25	\$5,447.25
18	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$37.75	\$679.50
2.2.1			
8	TB9400 Single 100 Watts Chassis Assembly - TB9435S-100T	\$1,016.25	\$8,130.00
8	TB9400 Reciter 148-174MHz - T01-01103-DAAA	\$2,052.00	\$16,416.00
8	TB94 Linear PA 148-174MHz 100Watts - T01-01121-BBBA	\$1,620.75	\$12,966.00
8	TB9000 Power Management Unit ACDC24volts with Aux24volts - TBA30A2-2200	\$1,988.25	\$15,906.00
8	Cable, PMU IEC, 6.5ft - 219-01561-00	\$9.75	\$78.00
8	SFE Key - Digital Fixed Station Interface - TBAS060	\$415.50	\$3,324.00
16	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$27.75	\$444.00
2.3.1			
2	TB9400 Single 100 Watts Chassis Assembly - TB9435S-100T	\$1,016.25	\$2,032.50
2	TB9400 Reciter 440-480MHz - T01-01103-LAAA	\$2,052.00	\$4,104.00
2	TB94 Linear PA 440-480MHz 100Watts - T01-01121-LBAA	\$1,620.75	\$3,241.50
2	TB9000 Power Management Unit ACDC24volts with Aux24volts - TBA30A2-2200	\$1,988.25	\$3,976.50
2	Cable, PMU IEC, 6.5ft - 219-01561-00	\$9.75	\$19.50
4	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$27.75	\$111.00
2.4.1			
14	P25 Common Air Interface (CAI) - TBAS050	\$5,127.75	\$71,788.50
2.5.1			
5	TN9100 Subrack Multi Gateway Max 7 Channels without PMU - TBA2646	\$1,049.25	\$5,246.25
5	TN9100 P25 Console Gateway Reciter with DES- TBA50H2-PAC1	\$4,147.50	\$20,737.50
10	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$27.75	\$277.50
5	Cable cord 2m USA/CAD IEC black - 219-01561-00	\$9.75	\$48.75
5	TB9000 Power Management Unit ACDC24volts with Aux12volts - TBA30A2-2100	\$1,988.25	\$9,941.25
5	SFE Key - Digital Fixed Station Interface - TBAS060	\$415.50	\$2,077.50
5	SFE Key - MDC1200 Signalling on Analog Line (No Prerequisite) - TBAS054	\$208.50	\$1,042.50
5	SFE Key - AES Encryption (No Prerequisite) - TBAS058	\$832.50	\$4,162.50
2.6			
1	TP/M9100 TP/M9400 TB9100 Encryption capable Motorola KVL Adaptor - TPA-SV-020	\$528.75	\$528.75
County of Lake to do all programming and installation.			
Tait NASPO Contract #06913			
Public Safety Communications Equipment			
Prices valid until January 31, 2022			
Service			
9	2.1.1 - Warranty for Years 3-5 for 9 TB9400's and parts - EPW-INF-TAM-1	\$147.44	\$1,326.96
8	2.2.1 - Warranty for Years 3-5 for 8 TB9400's and parts - EPW-INF-TAM-1	\$94.57	\$756.56
2	2.3.1 - Warranty for Years 3-5 for 2 TB9400's and parts - EPW-INF-TAM-1	\$89.03	\$178.06
14	2.4.1 - Warranty for Years 3-5 for 14 TBAS050's - EPW-INF-TAM-1	\$68.37	\$957.18
5	2.5.1 - Warranty for Years 3-5 for 5 TN9100's and parts - EPW-INF-TAM-1	\$115.22	\$576.10

SPECIAL INSTRUCTIONS:

ALL ORDERS ARE SUBJECT TO 25% RESTOCKING FEE IF CANCELLED OR RETURNED.
QUOTE IS VALID FOR 30 DAYS

SUBTOTAL	\$286,764.25
TAX RATE 7.25%	\$20,789.68
SHIPPING	\$ 2,300.00
SERVICE	\$3,794.86
TOTAL DUE	\$ 313,638.79

NOTE: This quote is intended only for the use of the person/s to whom it is addressed and may contain information that is privileged, confidential, and protected from disclosure under applicable law. If the reader of this message is not the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is strictly prohibited.

COMPLETED BY	CONTACT INFORMATION	DATE	SIGNATURE	PO #
Cathy Conley	OFFICE: (510) 864-7900 MOBILE: (510)703-3411 cconley@viscom.com	1/12/2022		

THANK YOU FOR CHOOSING VISION COMMUNICATIONS CO.

VISION COMMUNICATIONS CO
1770 Neptune Dr. San Leandro, CA 94577
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