



Hula Networks, Inc.

1153 Tasman Drive
Sunnyvale CA 94089
US
650-625-4100

Quote

Date	Quote #
5/25/2017	Q30067

Bill To	Ship To
Lake County CA 255 North Forbes St. Lakeport CA 95453	Lake County CA 255 North Forbes St. Lakeport CA 95453

Sales Rep	Sales Rep Phone #	Expiry Date	Quote/Delivery Contact
Steve Robinson		6/24/2017	

Project Memo

Item	QTY	Description	MSRP	Hula Price	Hula Ext. Price
BJN-HUDDLE-RM	10	Blue Jeans Huddle System	0.00	2,999.00	29,990.00
BJN-HUDDLE-LIC	10	Blue Jeans Huddle License	0.00	600.00	6,000.00
BJN-NAMEDHOST	10	Blue Jeans Named Host License	0.00	948.00	9,480.00

	Total MSRP	\$0.00
	Total	\$45,470.00

TERMS AND CONDITIONS: Customer acceptance of the equipment sold by Hula Networks Inc. binds both parties to the following terms and conditions: Payment Terms: Hula Networks, Inc. sells deeply discounted quality network hardware. We accept VISA/ MC/AMEX and ship COD, bank or cashiers check only. Net terms are FULL AMOUNT OF INVOICE DUE UPON RECEIPT. Customers and Quotes: We will provide you with an accurate phone, written, fax, or e-mail quote. Quoted and actual price/availability/delivery on all equipment may slightly vary due to time elapsed between quote and purchase, market supply/demand conditions, inventory status and equipment's internal configuration. All equipment is subject to prior sale. Purchase Orders: Due to the complex nature of the networking business, we require one PO per order from our customers. No order can be processed without a PO. When the order is processed, a sales invoice is generated and faxed to the customer. It is the responsibility of the customer to insure the accuracy of the order by carefully reviewing the information on the invoice. Order Cancellation: Orders once placed may not be canceled without good cause. It is our company policy not to do business with customers who cancel orders without good cause, refuse to accept delivery, do not pay as agreed or stop-pay a check written to us for payment of goods/services.

Returns and Exchanges: If you are not 100% satisfied with your purchase and it is within 30 days of delivery, and the product was sold from existing stock, we will accept the return of the working item in the same condition and packaging it was received subject to a 20% restocking fee. If a product was purchased specifically to fill your order and was not available in our inventory at that time, it is non-returnable. Customer is responsible for any freight charges on all returns. All sales are final. Completeness: Each box contains a PACKING SLIP indicating what is in the box. It is the customer's responsibility to check the items received against the pack slip, and notify Hula Networks regarding discrepancies immediately upon receipt of the equipment. Packaging: We use foam, bubble rep, sturdy boxes and pack items well. In the event the item arrives damaged, it is the responsibility of the customer to immediately notify FED-EX regarding the damaged items. Hula Networks will work with the customer and FED-EX to resolve the issue as soon as possible. Shipping: We ship primarily via FED-EX per the customer's account number, FOB Sunnyvale CA Prepaid & Add Sales Tax; CA customers are subject to the sales tax rate per their region. Tax exempt organizations must provide us with their tax number when placing an order or will be charged sales tax. Condition/Warranty/Exchange: We sell used, unused in original box, and new equipment. New equipment is covered under each manufacturer's own warranty. Used products carry a 30-day warranty, with one year warranties available. Warranty covers DOA equipment or equipment failing to perform to manufacturer's specifications. Warranty does not cover misuse and/or damage due to improper installation and/or operation of the equipment. No item can be returned without prior authorization. We will repair, exchange, or refund the equipment under warranty within 5 working days after its receipt at our warehouse. All equipment is subject to prior sale. Software re-licensing is the responsibility of the end user. Credit Cards: Charges are subject to Transaction fees.



4065 Watts Street, 2nd Floor, Emeryville, CA 94608
t. 516-282-2880 f. 510-555-5555

Q U O T E

Number UNSAVED

Date May 31, 2017

Sold To

Lake County CA
Shane French
255 North Forbes Street
Lakeport, CA 95453

Ship To

Lake County CA
Shane French
255 North Forbes Street
Lakeport, CA 95453

Your Sales Rep

Randy N. Marcotte

rmarcotte@perfectvc.com

Phone
Fax

Phone
Fax

Here is the quote you requested.

Terms	P.O. Number	Ship Via
Net 30		

Line	Description	Qty	MSRP	Unit Price	Ext. Price
1	Blue Jeans Huddle Room System	10	\$0.00	\$2,955.00	\$29,550.00
2	Blue Jeans Huddle Room License	10	\$0.00	\$600.00	\$6,000.00
3	Blue Jeans Named Host License	10	\$0.00	\$948.00	\$9,480.00

SubTotal \$45,030.00

Tax \$0.00

Shipping \$0.00

Total \$45,030.00

Deposit Required \$22,515.00

Please contact me if I can be of further assistance.

GENERALLY ALL HARDWARE PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY - WE SPECIFICALLY DISCLAIM ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL MERCHANTABILITY OR FITNESS OF PURPOSE, DAMAGES RELATED TO THIS AGREEMENT. This quote is subject to the terms noted above and those listed at http://www.perfectvc.com/about-us/purchase_terms Your signature is an acknowledgement these terms, which are also summarized herein. Pricing subject to signed SGW or quote, and good until the expiration date. 50% deposit must be received before expiration. Payment of 25% is due upon delivery and final is due upon completion. Late final payments will be subject to 2.5% interest after 30 days. Availability and pricing based on distribution channel costs and is subject to distribution changes. Additional installation time due to customer delays, environmental problems or materials provided by other may result in additional charges. Product warranty is provided by manufacturer. PVC provides 30 day refund warranty on all refurbished equipment. Authorized returns within 30 days of ordering are assessed a 20% restocking fee.