

March 13, 2018

**Lakeport Behavioral Health Bid**  
**2018 Chevrolet Impala**

|                                |          |
|--------------------------------|----------|
| Chevrolet Impala MSRP          | 29797.00 |
| Mazzei discount/bid assistance | 7175.94  |
| Bid price                      | 22621.56 |
| Doc Fee                        | 80.00    |
| Sales Tax (7.25%)              | 1645.86  |
| License Fee(Exempt)            | 0        |
| Tire fee                       | 8.75     |
| Electronic File Fee            | 29.00    |
| Total                          | 24385.17 |

Manufacturers Warranty: 3 Year 36000 mi. Limited bumper to bumper

5 Year 60000 mi. Limited Power Train



Mark Stone

Gen. Manager

Mazzei Chevrolet



## OrderWORKBENCH

### Configure a New Vehicle: View Summary

Order ID# [ VZPXQJ] was successfully submitted as of 02:36 PM , 03/16/2018

---

#### GM Business Associate Information

Charge-to BAC: 297518

Charge-to BFC: 1

Order-Through BAC:

Ship-to BAC: 297518

Ship-to BFC: 1

Contact Name:

DAN:

Phone#:

Stock No:

---

#### Model Information

Model Year: 2018

Distrib. Entity: FLT Fleet

Order Type: FBC-Fleet Political Subdivision

Division: CHEVROLET CAR

Allocation Group: IMPALA

Model: 1GX69 - Impala: LS

---

#### Fleet Information

Primary FAN: 804167

End User FAN:

BID Number:

BID Item #:

PO Number:



## Configuration Information

PEG: 1FL

Primary Color: GAZ - Summit White

Engine: LFX - Engine, 3.6L DOHC V6 DI with Variable  
Valve Timing (VVT)

Transmission: M7W - Transmission, 6-speed automatic,  
electronically-controlled with overdrive

Trim: H0X - Jet Black/Dark Titanium, Premium  
cloth/leatherette seat trim

Emissions: YF5 - Emissions, California state requirements

Requested TPW:

Options: AG1, ATH, B34, B35, BTM, D31, D49, IO5, LFX, M7W, N37, QCL, QGK, R9Y, RT3, RV9, U2K, U80, UDT,  
UE1, UQG, UVC, VK3, VQ2, VV4, YF5

| Options                                                                                     |
|---------------------------------------------------------------------------------------------|
| AG1: Seat adjuster, driver 8-way power                                                      |
| ATH: Keyless Open                                                                           |
| B34: Floor mats, carpeted front                                                             |
| B35: Floor mats, carpeted rear                                                              |
| BTM: Keyless Start                                                                          |
| D31: Mirror, inside rearview manual day/night                                               |
| D49: Mirrors, outside power-adjustable                                                      |
| IO5: Audio system, Chevrolet MyLink Radio with 8" diagonal color touch-screen, AM/FM stereo |
| LFX: Engine, 3.6L DOHC V6 DI with Variable Valve Timing (VVT)                               |
| M7W: Transmission, 6-speed automatic, electronically-controlled with overdrive              |
| N37: Steering column, manual tilt and telescopic                                            |
| QCL: Tire, compact spare, T125/70R17                                                        |
| QGK: Tires, P235/50R18 all-season, blackwall                                                |
| R9Y: Fleet Free Maintenance Credit                                                          |
| RT3: Wheels, 18" (45.7 cm) steel                                                            |
| RV9: Wheel, compact spare, 17" (43.2 cm) steel                                              |
| U2K: SiriusXM Satellite Radio                                                               |



## OrderWORKBENCH

|                                                                                                                                                      |
|------------------------------------------------------------------------------------------------------------------------------------------------------|
| U80: Compass display, located in the Driver Information Center                                                                                       |
| UDT: Audio system feature, 8" diagonal color infotainment display, touch-screen, motorized power up/down with hidden storage and valet password lock |
| UE1: OnStar Guidance Plan Limited Trial Service                                                                                                      |
| UQG: Audio system feature, 6-speaker system 100-watt                                                                                                 |
| UVC: Rear Vision Camera                                                                                                                              |
| VK3: License plate bracket, front                                                                                                                    |
| VQ2: Fleet processing option                                                                                                                         |
| VW4: OnStar 4G LTE                                                                                                                                   |
| YF5: Emissions, California state requirements                                                                                                        |

† North American Order Workbench is intended solely for business use by GM Dealers. Pricing shown is for illustration purposes only. Refer to [GMPricing.com](http://GMPricing.com) for official GM Price schedules. GM pricing is subject to change by GM at anytime, without notice. The GSA Price Level is for GM use only.

# Elk Grove Auto / Winner Chevrolet

Quotation

8575 Laguna Grove Drive  
Elk Grove, CA 95757  
916-426-5752

DATE March 1, 2018  
Quotation # 20401

To:  
Craig Kean  
Lake County Behavioral Health  
PO Box 1024  
6302 13TH AVE.  
(707) 274-9101 x26276

Prepared by: Jerry Powers

Comments or special instructions: Vehicle build and Lucerne, CA 95458

| Description                                                                                                                                                                                                                      | AMOUNT                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| Line 27 Car                                                                                                                                                                                                                      | \$ 22,375.00               |
| Options (Refer to Window Sticker)                                                                                                                                                                                                | \$ -                       |
| DOC Fee                                                                                                                                                                                                                          | \$ 80.00                   |
|                                                                                                                                                                                                                                  |                            |
|                                                                                                                                                                                                                                  |                            |
|                                                                                                                                                                                                                                  |                            |
|                                                                                                                                                                                                                                  |                            |
| **** Please review, sign, and return a copy of the quote and ****<br>**** specs with the PO or the vehicle will not be ordered. ****<br>****Shipping charge added for deliveries beyond Sacramento. No charge for will call.**** |                            |
| Subtotal:                                                                                                                                                                                                                        | \$ 22,455.00               |
| (Tax rate not guaranteed. Subject to change.)Tax Rate: 7.750%                                                                                                                                                                    | \$ 1,740.26                |
| CA Tire Fee: \$1.75 / Per Tire                                                                                                                                                                                                   | Tire Fee: \$8.75           |
|                                                                                                                                                                                                                                  | Delivery Charge: \$ 250.00 |
|                                                                                                                                                                                                                                  | Total \$ 24,454.01         |

Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

THANK YOU FOR YOUR BUSINESS!

Line # 27 Car

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

In an effort to offer your agency the best possible price,  
this quote is based on the Ca. State Contract at no  
additional cost to you and reflects your specifications.

2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### 2018 Chevrolet Impala 1GX69 4dr Sdn LS w/1FL

Photo may not represent exact vehicle or selected equipment.

\*\*\* PLEASE REVIEW THE "WINDOW STICKER" AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE. \*\*\*

\*\*\* TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. \*\*\*

\*\*\* IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. \*\*\*

# 22,375.00 - Base Price  
+ CA Sales Tax  
+ CA Tire Fee \$8.75  
+ \$80 Doc Fee  
+ Delivery if needed  
+ Any Additional Options

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 2

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 428-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### WINDOW STICKER

|                                        |                                                                |                                          |
|----------------------------------------|----------------------------------------------------------------|------------------------------------------|
| 2018 Chevrolet Impala 4dr Sdn LS w/1FL |                                                                | Interior: - Jet Black/Dark Titanium      |
| * 3.6L/217 CID * Gas/Ethanol V6        |                                                                | Exterior 1: - Summit White               |
| * 6-Speed Automatic                    |                                                                | Exterior 2: - No color has been selected |
| <b>CODE</b>                            | <b>MODEL</b>                                                   |                                          |
| 1GX69                                  | 2018 Chevrolet Impala 4dr Sdn LS w/1FL                         |                                          |
| <b>OPTIONS</b>                         |                                                                |                                          |
| YF5                                    | EMISSIONS, CALIFORNIA STATE REQUIREMENTS                       |                                          |
| LFX                                    | ENGINE, 3.6L DOHC V6 DI WITH VARIABLE VALVE TIMING (VVT)       |                                          |
| M7W                                    | TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY-CONTROLLED W/  |                                          |
| D70                                    | AXLE, 2.77 FINAL DRIVE RATIO                                   |                                          |
| 1FL                                    | LS PREFERRED EQUIPMENT GROUP                                   |                                          |
| GAZ                                    | SUMMIT WHITE                                                   |                                          |
| ---                                    | STANDARD PAINT                                                 |                                          |
| A51                                    | SEATS, FRONT BUCKET                                            |                                          |
| H0X                                    | JET BLACK/DARK TITANIUM, PREMIUM CLOTH/LEATHERETTE SEAT TRIM   |                                          |
| IO5                                    | AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH 8" DIAGONAL COLOR TO |                                          |
| TE7                                    | BATTERY, 70AH, MAINTENANCE FREE WITH RUNDOWN PROTECTION, HEAV  |                                          |
| NWT                                    | EXHAUST, DUAL STAINLESS-STEEL WITH HIDDEN, TURNED-DOWN TIPS    |                                          |
| VK3                                    | LICENSE PLATE BRACKET, FRONT                                   |                                          |
| R9Y                                    | FLEET FREE MAINTENANCE CREDIT                                  |                                          |
| VO2                                    | FLEET PROCESSING OPTION                                        |                                          |
| <b>SUBTOTAL</b>                        |                                                                |                                          |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 3

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 428-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### WINDOW STICKER

|                                         |
|-----------------------------------------|
| Advert/Adjustments                      |
| Destination Charge                      |
| <b>TOTAL PRICE</b>                      |
| Est City: * 19.00 mpg                   |
| Est Highway: * 28.00 mpg                |
| Est Highway Cruising Range: * 518.00 mi |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 4

Prepared By:  
Jerry Powers

Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasterAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### ENTERTAINMENT

- Audio system, Chevrolet MyLink Radio with 6" diagonal color touch screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones, voice-activated technology for radio and phone, featuring Android Auto and Apple CarPlay capability for compatible phone and Shop with the ability to browse, select and install apps to your vehicle. Apps include Pandora, iHeartRadio, The Weather Channel and more.
- Auto system feature, 8-speaker system 100-watt
- Audio system feature, 8" diagonal color infotainment display, touch-screen, motorized power up/down with hidden storage and valet passward lock
- Audio system feature, USB port, located in console
- Audio system feature, USB port, located behind radio touch-screen
- SiriusXM Satellite Radio is standard on nearly all 2018 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the app and online is included, so you'll hear the best SiriusXM has to offer, anywhere, /e takes you. Welcome to the world of SiriusXM. (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Only Rental (FDR) use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-336-2342. See our Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change.)
- Bluetooth for phone, streaming audio for music for select phones
- Steering wheel controls, mounted audio and cruise controls

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File

September 01, 2017 3:04:45 PM

Page 5

Prepared By:  
Jerry Powers

Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasterAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### EXTERIOR

- Wheels, 18" (45.7 cm) steel with fascia-spoke wheel covers
- Tires, P235/50R18 all-season, blackwall
- Wheel, compact spare, 17" (43.2 cm) steel
- Tire, compact spare, T125/70R17
- Headlamps, halogen
- Headlamp control, automatic on and off
- Glass, acoustic, laminated front-side and windshield
- Mirrors, outside power-adjustable body-color, manual-folding with Black mirror caps
- Wipers, front intermittent
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File

September 01, 2017 3:04:45 PM

Page 5



## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### ENTERTAINMENT

- Audio system, Chevrolet MyLink Radio with 8" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; voice-activated technology for radio and phone; featuring Android Auto and Apple CarPlay capability for compatible phone and Shop with the ability to browse, select and install apps to your vehicle. Apps include Pandora, iHeartRadio, The Weather Channel and more
- Audio system feature, 8-speaker system 100-watt
- Audio system feature, 8" diagonal color infotainment display, touch-screen, motorized power up/down with hidden storage and valet password lock
- Audio system feature, USB port, located in console
- Audio system feature, USB port, located behind radio touch-screen
- SiriusXM Satellite Radio is standard on nearly all 2018 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the app and online is included, so you'll hear the best SiriusXM has to offer, anywhere life takes you. Welcome to the world of SiriusXM. (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2249. See our Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change.)
- Bluetooth for phone, streaming audio for music for select phones
- Steering wheel controls, mounted audio and cruise controls

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 5C6.0, Data updated 8/29/2017

© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

September 01, 2017 3:04:45 PM

Page 5

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### EXTERIOR

- Wheels, 18" (45.7 cm) steel with fascia-spoke wheel covers
- Tires, P235/50R18 all-season, blackwall
- Wheel, compact spare, 17" (43.2 cm) steel
- Tire, compact spare, T125/70R17
- Headlamps, halogen
- Headlamp control, automatic on and off
- Glass, acoustic, laminated front-side and windshield
- Mirrors, outside power-adjustable body-color, manual-folding with Black mirror caps
- Wipers, front intermittent
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 5C6.0, Data updated 8/29/2017

© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

September 01, 2017 3:04:45 PM

Page 6



## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### INTERIOR

- Seals, front bucket
- Seat trim, premium cloth/leatherette
- Seat adjuster, driver 8-way power
- Seat adjuster, front passenger, 4-way manual
- Seat adjuster, driver power lumbar
- Head restraints, 2-way adjustable (up/down), front
- Seat, rear 60/40 split-folding
- Head restraints, rear, 2-way adjustable
- Storage compartment, front, without cover
- Storage, innovative, hidden behind 8" diagonal touch screen with valet-mode lockable
- Armrest, rear center
- Floor mats, carpeted front
- Floor mats, carpeted rear
- Steering column, manual tilt and telescopic
- Steering wheel, 4-spoke
- Instrumentation, analog with speedometer, tachometer, engine temperature and fuel gauge with color Driver Information Center
- Driver Information Center, color display includes trip/fuel information, vehicle information and vehicle messages
- Compass display, located in the Driver Information Center
- Window, power with driver Express-Up and Down
- Windows, power with Express-Down on all
- Brake, park, electronic push button powered located on instrument panel left of steering wheel
- Keyless Open
- Keyless Start

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017

© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

September 01, 2017 3:04:45 PM

Page 7

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

- Cruise control, electronic with set and resume speed
- Trunk release, power located inside on instrument panel left of steering wheel
- Theft-deterrent system
- Air conditioning, single-zone electronic
- Defogger, rear-window
- Power outlet, 1, auxiliary, 12-volt located inside console
- Power outlet, auxiliary, 12-volt located on rear of console
- Map pockets, driver and front passenger seatbacks
- Mirror, inside rearview manual day/night
- Visors, driver and front passenger illuminated vanity mirrors
- Assist handles, driver, front passenger and rear outboard
- Lighting, interior with theater dimming, delayed entry/exit, glovebox and trunk

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017

© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

September 01, 2017 3:04:45 PM

Page 8



## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### MECHANICAL

- Engine, ECO TEC 2.5L DOHC 4-cylinder DI with Variable Valve Timing (VVT) and auto stop/start (197 hp [147 kW] @ 6300 rpm, 161 lb.-ft. of torque [220 N-m] @ 4400 rpm)
- Transmission, 6-speed automatic (Included and only available with (LCV) 2.5L engine.)
- Axle, 3.23 final drive ratio (Included and only available with (LCV) 2.5L engine.)
- Engine control, stop-start system (Included and only available with (LCV) 2.5L engine.)
- Hill Start Assist
- Front wheel drive
- Battery, 800 cold-cranking amps (Included and only available with (LCV) 2.5L engine.)
- Alternator, 150 amps
- Chassis equipment, front strut assembly
- Suspension, rear 4-link
- Steering, power, variable assist, electric
- Brakes, 4-wheel antilock, 4-wheel disc
- Brake lining, high-performance, noise and dust performance with FNC rotors
- Exhaust, single-outlet stainless-steel with hidden, turned-down tip

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

September 01, 2017 3:04:45 PM

Page 9

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### SAFETY

- OnStar 4G LTE and available built-in Wi-Fi hotspot offers a fast and reliable Internet connection for up to 7 devices; includes data trial for 3 months or 3GB (whichever comes first) (Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T. Visit [onstar.com](http://onstar.com) for details and system limitations.)
- Brake Assist, panic
- Brake control, cornering
- StabilityTrak, stability control system
- Traction control
- Daytime Running Lamps, integrated into headlamps
- Air bags, 10 total, frontal and knee for driver and front passenger, side-impact seat-mounted and roof rail for front and rear outboard seating positions includes Passenger Sensing System (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- OnStar Guidance Plan Limited Trial Service including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling minutes) (Fleet orders receive a 6-month trial. Visit [onstar.com](http://onstar.com) for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data.)
- OnStar Basic Plan for 5 years includes select vehicle mobile app features, Advanced Diagnostics and Dealer Maintenance Notification (Does not include Emergency, Security or Navigation services. Visit [onstar.com](http://onstar.com) for coverage map, details and system limitations.)
- Rear Vision Camera
- Safety belts, 3-point, all positions
- Safety belt pretensioners, driver and front passenger
- Door and window locks, rear child security, power
- LATCH system (Lower Anchors and Top Tethers for Children) for child safety seats
- Tool kit, road emergency

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

September 01, 2017 3:04:45 PM

Page 10



Prepared By:  
Jerry Powers

Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### MECHANICAL

- Engine, ECOTEC 2.5L DOHC 4-cylinder DI with Variable Valve Timing (VVT) and auto stop/start (197 hp [147 kW] @ 6300 rpm, 191 lb-ft of torque [258 N-m] @ 4400 rpm)
- Transmission, 6-speed automatic (included and only available with (LCV) 2.5L engine.)
- Axle, 3.23 final drive ratio (included and only available with (LCV) 2.5L engine.)
- Engine control stop-start system (included and only available with (LCV) 2.5L engine.)
- Hill Start Assist
- Front wheel drive
- Battery, 800 cold-cranking amps (included and only available with (LCV) 2.5L engine.)
- Alternator, 150 amps
- Crass's equipment, front strut assembly
- Suspension, rear 4-link
- Steering, power, variable assist, electric
- Brakes, 4-wheel antilock, 4-wheel disc
- Brake lining, high-performance, noise and dust performance with FNC rotors
- Exhaust, single-outlet stainless-steel with hidden, lumed-down tip

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 6/29/2017  
© Copyright: 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 9

Prepared By:

Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### SAFETY

- OnStar 4G LTE and available built-in Wi-Fi hotspot offers a fast and reliable Internet connection for up to 7 devices; includes data trial for 3 months or 3GB (whichever comes first) (Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T. Visit [onstar.com](http://onstar.com) for details and system limitations.)
- Brake Assist, panic
- Brake control, cornering
- StabilityTrak, stability control system
- Traction control
- Daytime Running Lamps, integrated into headlamps
- Air bags, 10 total, frontal and knee for driver and front passenger, side-impact seat-mounted and roof rail for front and rear outboard seating positions Includes Passenger Sensing System (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- OnStar Guidance Plan (Included Trial Service including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance, Turn-by-Turn Navigation, Advanced Diagnostics and more (trial excludes Hands-Free Calling minutes) (Fleet orders receive a 6-month trial. Visit [onstar.com](http://onstar.com) for coverage map, details and system limitations. Services vary by model. OnStar acts as a link to existing emergency service providers. Not all vehicles may transmit all crash data.)
- OnStar Basic Plan for 5 years includes select vehicle mobile app features, Advanced Diagnostics and Dealer Maintenance Notification (Does not include Emergency, Security or Navigation services. Visit [onstar.com](http://onstar.com) for coverage map, details and system limitations.)
- Rear Vision Camera
- Safety belts, 3-point, all positions
- Safety belt pretensioners, driver and front passenger
- Door and window locks, rear child security, power
- LATCH system (Lower Anchors and Top Tethers for Children) for child safety seats
- Tool kit, road emergency

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 10

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

#### INTERIOR

- Seats, front bucket
- Seat trim, premium cloth/leatherette
- Seat adjuster, driver 8-way power
- Seat adjuster, front passenger, 4-way manual
- Seat adjuster, driver power lumbar
- Head restraints, 2-way adjustable (up/down), front
- Head restraints, rear, 2-way adjustable
- Head rest, rear center
- Storage, innovative, hidden behind 8" diagonal touch screen with valet-mode lockable
- Armrest, rear center
- Floor mats, carpeted front
- Floor mats, carpeted rear
- Steering column, manual tilt and telescopic
- Steering wheel, 4-spoke
- Instrumentation, analog with speedometer, tachometer, engine temperature and fuel gauge with color Driver Information Center
- Driver Information Center, color display includes trip/fuel information, vehicle information and vehicle messages
- Compass display, located in the Driver Information Center
- Window, power with driver Express-Up and Down
- Windows, power with Express-Down on all
- Brake, park, electronic push button powered located on instrument panel left of steering wheel
- Keyless Open
- Keyless Start

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04 45 PM

Page 7

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

- Cruise control, electronics with set and resume speed
- Trunk release, power located inside on instrument panel left of steering wheel
- Theft-deterrent system
- Air conditioning, single-zone electronic
- Defogger, rear-window
- Power outlet, 1, auxiliary, 12-volt located inside console
- Power outlet, auxiliary, 12-volt located on rear of console
- Map pockets, driver and front passenger seatbacks
- Mirror, inside rearview manual day/night
- Visions, driver and front passenger illuminated vanity mirrors
- Assist handles, driver, front passenger and rear outboard
- Lighting, interior with theater dimming, delayed entry/exit, glovebox and trunk

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 8



Prepared By:  
 Jerry Powers  
 Winner Chevy / Elk Grove Auto  
 8575 Laguna Grove Dr  
 Elk Grove, CA 95757  
 Phone: (916) 426-5752  
 Fax: (916) 421-0149  
 Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY  | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | MSRP   | Invoice |
|-----------|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|
| EMISSIONS | FE9  | EMISSIONS, FEDERAL REQUIREMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$0.00 | \$0.00  |
|           | NE1  | EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$0.00 | \$0.00  |
|           | YF5  | EMISSIONS, CALIFORNIA STATE REQUIREMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$0.00 | \$0.00  |
|           | NB9  | EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires FE9) Federal emissions requirements. Not available in Maine or Vermont.) | \$0.00 | \$0.00  |
|           | NC7  | EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5), California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)                                                                    | \$0.00 | \$0.00  |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0. Data updated 8/29/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

September 01, 2017 3:04:45 PM

Page 11

Prepared By:  
 Jerry Powers  
 Winner Chevy / Elk Grove Auto  
 8575 Laguna Grove Dr  
 Elk Grove, CA 95757  
 Phone: (916) 426-5752  
 Fax: (916) 421-0149  
 Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY                  | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | MSRP       | Invoice  |
|---------------------------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------|
| EMISSIONS                 | NB9  | EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (allows a California dealer (YF5 emissions) to order (NE1) emissions with (NB9) emissions override code for registration in (NE1) states; or, a Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1 emissions) to order (YF5) emissions with (NB9) emissions override code for registration in California.) | \$0.00     | \$0.00   |
|                           | LCV  | ENGINE, ECOTEC 2.5L DOHC 4-CYLINDER DI WITH VARIABLE VALVE TIMING (VVT) AND AUTO STOP/START (197 hp [147 kW] @ 6300 rpm, 191 lb-ft of torque [258 N-m] @ 4400 rpm) (STD)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$0.00     | \$0.00   |
|                           | LFX  | ENGINE, 3.6L DOHC V6 DI WITH VARIABLE VALVE TIMING (VVT) (305 hp [227.4 kW] @ 6600 rpm, 264 lb-ft of torque [356.4 N-m] @ 5200 rpm) (Includes E85 FlexFuel-capable with (FE9) Federal emissions. When ordering (NE1/NF5) Northeast California emissions for E85 include (NC7) Federal emissions override for Fleet or Government order types only.)                                                                                                                                                                                                                                                                                                                    | \$1,095.00 | \$996.45 |
| TRANSMISSION              | 6M9  | TRANSMISSION, 6-SPEED AUTOMATIC (STD) (Included and only available with (LCV) 2.5L engine.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$0.00     | \$0.00   |
|                           | MTW  | TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY-CONTROLLED WITH OVERDRIVE (Included and only available with (LFX) 3.6L V6 engine.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | INC        | INC      |
| AXLE                      | F82  | AXLE, 3.23 FINAL DRIVE RATIO (Included and only available with (LCV) 2.5L engine.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$0.00     | \$0.00   |
|                           | D70  | AXLE, 2.77 FINAL DRIVE RATIO (Included and only available with (LFX) 3.6L V6 engine.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | INC        | INC      |
| PREFERRED EQUIPMENT GROUP |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |          |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0. Data updated 8/29/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

September 01, 2017 3:04:45 PM

Page 12

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY                  | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                               | MSRP     | Invoice  |
|---------------------------|------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|
| PREFERRED EQUIPMENT GROUP | 1FL  | LS PREFERRED EQUIPMENT GROUP includes Standard Equipment (Fleet or Government order types only.)                                                                                                                                                                                                                                                                                                                                                                          | \$0.00   | \$0.00   |
| PAINT                     | G1M  | BLUE VELVET METALLIC                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$0.00   | \$0.00   |
|                           | G7Q  | NIGHTFALL GRAY METALLIC                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$0.00   | \$0.00   |
|                           | G4N  | SILVER ICE METALLIC                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$0.00   | \$0.00   |
|                           | G4Z  | SUMMIT WHITE (Not available on Premier )                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$0.00   | \$0.00   |
|                           | G8A  | BLACK                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$0.00   | \$0.00   |
| PAINT SCHEME              |      | STANDARD PAINT                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$0.00   | \$0.00   |
| SEAT TYPE                 | A31  | SEATS, FRONT BUCKET (STD)                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$0.00   | \$0.00   |
| SEAT TRIM                 | H0X  | JET BLACK/DARK TITANIUM, PREMIUM CLOTH/LEATHERETTE SEAT TRIM                                                                                                                                                                                                                                                                                                                                                                                                              | \$0.00   | \$0.00   |
| RADIO                     | I05  | AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH 8" DIAGONAL COLOR TOUCH SCREEN, AM/FM STEREO with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones, voice-activated technology for radio and phone, featuring Android Auto and Apple CarPlay capability for compatible phone and Apps with the ability to browse, select and install apps in your vehicle. Apps include Pandora, iHeartRadio, The Weather Channel and more (STD) | \$0.00   | \$0.00   |
| ADDITIONAL EQUIPMENT      | PDH  | LPO, ALL-WEATHER MAT PROTECTION PACKAGE includes (VAV) Premium all-weather Black front and rear floor mats, (LPO and (VLI) Premium all-weather cargo mat, LPO                                                                                                                                                                                                                                                                                                             | \$200.00 | \$182.00 |
|                           | K05  | ENGINE BLOCK HEATER                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$100.00 | \$91.00  |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guide only. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 13

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY             | Code | Description                                                                                                                                                                                  | MSRP       | Invoice    |
|----------------------|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|
| ADDITIONAL EQUIPMENT | -67  | BATTERY, 70AH, MAINTENANCE FREE WITH RUNDOWN PROTECTION, HEAVY-DUTY 512 COLD-CRANKING AMPS (included and only available with (LFX) 3.6L V6 engine.)                                          | INC        | INC        |
|                      | NWT  | EXHAUST, DUAL STAINLESS-STEEL WITH HIDDEN, TURNED-DOWN TIPS (included and only available with (LFX) 3.6L V6 engine.)                                                                         | INC        | INC        |
|                      | SE4  | LPO, 18" (45.7 CM) CHROME FINISH ALUMINUM WHEELS (Not available with (GXQ) 19" aluminum wheels, LPO or (SE7) 18" aluminum wheels.)                                                           | \$2,500.00 | \$2,275.00 |
|                      | SE7  | LPO, 18" (45.7 CM) ALUMINUM WHEELS (Not available with (SE4) 18" chrome finish aluminum wheels, LPO or (SE7) 18" aluminum wheels.)                                                           | \$1,500.00 | \$1,365.00 |
|                      | EXQ  | LPO, 19" (48.3 CM) ALUMINUM WHEELS, DESIGN 3 (includes (XAT) 19" tires, P225/45R19, LPO. Not available with (SE4) 18" chrome finish aluminum wheels, LPO or (SE7) 18" aluminum wheels, LPO.) | \$3,530.00 | \$3,212.30 |
|                      | XAT  | LPO, 19" TIRES, P225/45R19 (included and only available with (EXQ) 19" aluminum wheels, LPO.)                                                                                                | \$0.00     | \$0.00     |
|                      | SE2  | LPO, REAR SPOILER (Requires exterior color (GAN) Silver Ice Metallic, (GAZ) Summit White or (GBA) Black.)                                                                                    | \$425.00   | \$386.75   |
|                      | VQK  | LPO, FRONT AND REAR SPLASH GUARDS                                                                                                                                                            | \$180.00   | \$163.80   |
|                      | VKU  | LPO, CHROME MIRROR CAPS                                                                                                                                                                      | \$145.00   | \$131.05   |
|                      | VK3  | LICENSE PLATE BRACKET, FRONT (included on orders with ship-to states that require a front license plate.)                                                                                    | \$40.00    | \$36.40    |
|                      | AYR  | HEAD RESTRAINTS, REAR, ADJUSTABLE, FOLDING                                                                                                                                                   | \$30.00    | \$27.30    |
|                      | VAV  | LPO, PREMIUM ALL-WEATHER FLOOR MATS, FRONT AND REAR (included with (PDH) All-Weather Mat Protection Package, LPO.)                                                                           | \$140.00   | \$127.40   |
|                      | BTV  | REMOTE VEHICLE STARTER SYSTEM                                                                                                                                                                | \$300.00   | \$273.00   |
|                      | S6P  | LPO, REMOTE START (Not available until further notice, Not available with (BTV) remote vehicle starter system.)                                                                              | \$325.00   | \$295.75   |
|                      | K06  | POWER OUTLET, 120VOLT, LOCATED ON THE REAR OF CENTER CONSOLE (Requires (LCV) 2.5L engine and FLT order type.)                                                                                | \$100.00   | \$97.00    |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guide only. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 14

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY                    | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | MSRP     | Invoice  |
|-----------------------------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|
| <b>ADDITIONAL EQUIPMENT</b> |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |          |
| RVW                         |      | LPO, TRUNK ORGANIZER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$140.00 | \$127.40 |
| AP9                         |      | CARGO CONVENIENCE NET, TRUNK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$45.00  | \$40.95  |
| W2D                         |      | LPO, CARGO NET (Not available with (AP9) trunk cargo convenience net.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$85.00  | \$59.15  |
| VL1                         |      | LPO, PREMIUM ALL-WEATHER CARGO MAT, BLACK (Included with (PDH) All-Weather Mat Protection Package, LPO.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$80.00  | \$72.80  |
| UD7                         |      | REAR PARK ASSIST                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$295.00 | \$268.45 |
| RY1                         |      | LPO, FIRST AID KIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$35.00  | \$31.85  |
| ROV                         |      | ONSTAR WITH 4G LTE FOR FLEET (20GB/12 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds. Includes AT&T 20GB data plan good for 12 months. (Requires (UE1) OnStar and (WV4) OnStar with 4G LTE and one of the following order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROW. Visit <a href="http://www.onstar.com">www.onstar.com</a> for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.) | \$0.00   | \$145.00 |
| ROW                         |      | ONSTAR WITH 4G LTE FOR FLEET (36GB/24 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds. Includes AT&T 36GB data plan good for 24 months. (Requires (UE1) OnStar and (WV4) OnStar with 4G LTE and one of the following order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROW. Visit <a href="http://www.onstar.com">www.onstar.com</a> for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.) | \$0.00   | \$240.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 15

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY                    | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | MSRP   | Invoice  |
|-----------------------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------|
| <b>ADDITIONAL EQUIPMENT</b> |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        |          |
| PQF                         |      | ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQL, PQL, PQM, PQP, PQQ and PQT. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQG or PQH.)   | \$0.00 | \$100.00 |
| PQG                         |      | ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQL, PQL, PQM, PQP, PQQ and PQT. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQF or PQH.) | \$0.00 | \$200.00 |
| PQH                         |      | ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 30 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQL, PQL, PQM, PQP, PQQ and PQT. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQF or PQG.) | \$0.00 | \$300.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:45 PM

Page 16

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95767  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY                    | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | MSRP   | Invoice  |
|-----------------------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------|
| <b>ADDITIONAL EQUIPMENT</b> |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |        |          |
| PQI                         |      | ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of this vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires UET) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POP, PQG, PQH, PQI, PQL and PQM. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQI or PQM.   | \$0.00 | \$125.00 |
| PQL                         |      | ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of this vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires UET) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POP, PQG, PQH, PQI, PQL and PQM. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQI or PQM. | \$0.00 | \$250.00 |
| PQM                         |      | ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of this vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires UET) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POP, PQG, PQH, PQI, PQL and PQM. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQI or PQM. | \$0.00 | \$375.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506 0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File

September 01, 2017 3:04:46 PM

Page 17

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95767  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY                    | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | MSRP   | Invoice  |
|-----------------------------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------|
| <b>ADDITIONAL EQUIPMENT</b> |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |          |
| PQP                         |      | ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of this vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires UET) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POP, PQG, PQH, PQI, PQL and PQM. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQG or PQI.   | \$0.00 | \$150.00 |
| PQQ                         |      | ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of this vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires UET) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POP, PQG, PQH, PQI, PQL and PQM. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQG or PQI. | \$0.00 | \$300.00 |
| PQT                         |      | ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 30 months of Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of this vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires UET) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POP, PQG, PQH, PQI, PQL and PQM. Not available with a ship-to of Puerto Rico or the Virgin Islands. Available to order in addition to PQG or PQI.       | \$0.00 | \$450.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506 0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File

September 01, 2017 3:04:46 PM

Page 18

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY             | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | MSRP   | Invoice  |
|----------------------|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------|
| ADDITIONAL EQUIPMENT |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |        |          |
| PR6                  |      | SIRIUSXM SATELLITE RADIO ADDITIONAL 9 MONTHS OF THE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |        |          |
|                      |      | SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 9 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 12 months. Non-Transferable. Non-Refundable. (Requires U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR7 and PR8.)                                                                                           | \$0.00 | \$126.00 |
| PR7                  |      | SIRIUSXM SATELLITE RADIO ADDITIONAL 21 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 21 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 24 months. Non-Transferable. Non-Refundable. (Requires U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR8. Not available in AK, HI, PR and VI.) | \$0.00 | \$252.00 |
| PR8                  |      | SIRIUSXM SATELLITE RADIO ADDITIONAL 33 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 33 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 36 months. Non-Transferable. Non-Refundable. (Requires U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR7. Not available in AK, HI, PR and VI.) | \$0.00 | \$378.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0. Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:46 PM

Page 19

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

| CATEGORY             | Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | MSRP     | Invoice     |
|----------------------|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------|
| ADDITIONAL EQUIPMENT |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |             |
| R9Y                  |      | FLEET FREE MAINTENANCE CREDIT This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.) *CREDIT* | -\$67.50 | -\$67.43    |
|                      |      | ILLINOIS COST SURCHARGE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$0.00   | \$1,112.00  |
| R8Q                  |      | PENNSYLVANIA COST SURCHARGE *PRICE TO FOLLOW*                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | W/A      | W/A         |
| R9W                  |      | WISCONSIN COST SURCHARGE (R5K)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$0.00   | \$219.00    |
| R6K                  |      | WISCONSIN COST SURCHARGE (R9D)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$0.00   | \$389.00    |
| R8D                  |      | SURCHARGE STATE OF INDIANA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$0.00   | \$195.00    |
| R6N                  |      | NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, GSR, GWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**                                                                                             | \$0.00   | -\$2,000.00 |
| FVX                  |      | FLEET PROCESSING OPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$0.00   | \$0.00      |
| VQ1                  |      | FLEET PROCESSING OPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$0.00   | \$0.00      |
| VQ2                  |      | FLEET PROCESSING OPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$0.00   | \$0.00      |
| VQ3                  |      | BID ASSISTANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$0.00   | \$0.00      |
| SHIP THRU CODES      |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |             |
| A13                  |      | SHIP THRU, PRODUCED IN OSHAWA ASSEMBLY AND SHIPPED TO KERR INDUSTRIES OSHAWA, ON. RETURNED TO OSHAWA ASSEMBLY FOR SHIPPING TO FINAL DESTINATION. (Requires a Fleet or Government order type.)                                                                                                                                                                                                                                                                                                                                                 | \$0.00   | \$100.00    |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0. Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01, 2017 3:04:46 PM

Page 20

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

## 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### ALL OPTIONS

ALL OPTIONS - 2018 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidance. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

September 01 2017 3:04:46 PM

Page 21

2018 Impala  
AS LISTED BELOW

# 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

## WINDOW STICKER

| 2018 Chevrolet Impala 4dr Sdn LS w/1FL |                                                                | Interior: - Jet Black/Dark Titanium       |
|----------------------------------------|----------------------------------------------------------------|-------------------------------------------|
| * 3.6L/217 CID * Gas/Ethanol V6        |                                                                | Exterior 1: - Summit White                |
| * 6-Speed Automatic                    |                                                                | Exterior 2: - No color has been selected. |
| CODE                                   | MODEL                                                          |                                           |
| 1GX69                                  | 2018 Chevrolet Impala 4dr Sdn LS w/1FL                         |                                           |
| OPTIONS                                |                                                                |                                           |
| YFS                                    | EMISSIONS, CALIFORNIA STATE REQUIREMENTS                       |                                           |
| LFX                                    | ENGINE, 3.6L DOHC V6 DI WITH VARIABLE VALVE TIMING (VVT)       |                                           |
| M7W                                    | TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY-CONTROLLED W/  |                                           |
| D70                                    | AXLE, 2.77 FINAL DRIVE RATIO                                   |                                           |
| 1FL                                    | LS PREFERRED EQUIPMENT GROUP                                   |                                           |
| GAZ                                    | SUMMIT WHITE                                                   |                                           |
|                                        | STANDARD PAINT                                                 |                                           |
| A51                                    | SEATS, FRONT BUCKET                                            |                                           |
| H0X                                    | JET BLACK/DARK TITANIUM, PREMIUM CLOTH/LEATHERETTE SEAT TRIM   |                                           |
| I05                                    | AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH 8" DIAGONAL COLOR TO |                                           |
| T67                                    | BATTERY, 70AH, MAINTENANCE FREE WITH RUNDOWN PROTECTION, HEAV  |                                           |
| NWT                                    | EXHAUST, DUAL STAINLESS-STEEL WITH HIDDEN, TURNED-DOWN TIPS    |                                           |
| 1VK3                                   | LICENSE PLATE BRACKET, FRONT                                   |                                           |
| R9Y                                    | FLEET FREE MAINTENANCE CREDIT                                  |                                           |
| V02                                    | FLEET PROCESSING OPTION                                        |                                           |
| SUBTOTAL                               |                                                                |                                           |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
 © Copyright 1986-2012 Chroma Data Solutions, LP. All rights reserved.  
 Customer File:

September 01, 2017 3:04:45 PM Page 3

# 2018 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

## WINDOW STICKER

|                                         |
|-----------------------------------------|
| Advert/Adjustments                      |
| Destination Charge                      |
| TOTAL PRICE                             |
| Est City: * 19.00 mpg                   |
| Est Highway: * 28.00 mpg                |
| Est Highway Cruising Range: * 518.00 mi |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 506.0, Data updated 8/29/2017  
 © Copyright 1986-2012 Chroma Data Solutions, LP. All rights reserved.  
 Customer File:

September 01, 2017 3:04:45 PM Page 4





# 2018 Chevrolet Impala LS -

Sacramento, CA · 5 miles away



legotiation



Selling slowly 🕒  
67 days on CarGurus  
♥ No saves



No price changes

## isting Summary

Dealer's Price: \$28,770

MSRP: \$28,770

Location: Sacramento, CA · 5 miles away

Pr

Car

Imp

Fe

\$:

Pri

cas

Inc

Ge

Hi

[Ic

ci

ca

[E

1

Tr

□

By sel

receiv

## Listing Summary

**Dealer's Price:** \$28,770

**MSRP:** \$28,770

**Location:** Sacramento, CA · 5 miles away

**Transmission:** 6-Speed Automatic

**Exterior Color:** Summit White

**Interior Color:** Jet Black/Dark Titanium

**Est. Gas Mileage\*:** 22 MPG City  
30 MPG Highway

**Engine:** I4

**Drivetrain:** Front-Wheel Drive

**VIN:** 2G11Z5SA0J9155371

**Stock #:** J9155371

**Condition:** New

## Dealer's Description

### Additional Information

Preferred Equipment Group 1LS, Wheels: 18" Steel w/Fascia-Spoke Covers, Front Bucket Seats, Premium Cloth/Leatherette Seat Trim, Radio: Chevrolet MyLink AM/FM Stereo, Front License Plate Bracket, 4-Way Manual Front Passenger Seat Adjuster, 8-Way Power Driver Seat Adjuster, Driver Power Lumbar Seat Adjuster, 3.23 Final Drive Axle Ratio, 800 Cold-Cranking Amps Battery, Stop-Start Engine Control System, USB Port, SiriusXM Satellite Radio, 8" Diagonal Color Infotainment Display, 100-Watt 6-Speaker System, 4-Wheel Disc Brakes, 6 Speakers, Air Conditioning, Electronic Stability Control, Front Center Armrest, Tachometer, ABS brakes, Automatic temperature control, Brake assist, Bumpers: body-color, Delay-off headlights, Driver door bin, Driver vanity mirror, Dual front impact airbags, Dual front side impact airbags, Emergency communication system, Four wheel independent

## Dealer's Description

communication system, Four wheel independent suspension, Front anti-roll bar, Front reading lights, Fully automatic headlights, Illuminated entry, Knee airbag, Low tire pressure warning, Occupant sensing airbag, Overhead airbag, Overhead console, Panic alarm, Passenger door bin, Passenger vanity mirror, Power door mirrors, Power driver seat, Power steering, Power windows, Radio data system, Rear anti-roll bar, Rear reading lights, Rear seat center armrest, Rear side impact airbag, Rear window defroster, Remote keyless entry, Security system, Speed control, Speed-sensing steering, Split folding rear seat, Steering wheel mounted audio controls, Telescoping steering wheel, Tilt steering wheel, Traction control, Trip computer, Variably intermittent wipers, Compass, AM/FM radio: SiriusXM, Premium audio system: Chevrolet MyLink, Power 2-way driver lumbar support, Exterior Parking Camera Rear

