



126 Mill Street
Healdsburg, CA 95448
(866) WONDER N
(866) 966-3376

QUOTE 198495.5

LAKECO

WW License Upgrades

09/04/2018

Direct Opp
Revision Delivered

Ship To: LAKE COUNTY SPECIAL DISTRICT
NORTHWEST TREATMENT PLANT
1155 WHALEN WAY
LAKEPORT, CA 95453

Attn: Robert Saderlund
LAKE COUNTY SPECIAL DISTRICT
direct ((707) 7)2-6382 79
main (707) 263-0119
fax

Bill To: LAKE COUNTY SPECIAL DISTRICT
ACCOUNTS PAYABLE
230 NORTH MAIN STREET
LAKEPORT, CA 95453

From: Tabatha Reece
tabatha.reece@california.wonderware.com
direct (707) 473-3109
main (866) 966-3376
fax (707) 473-3190

Thank you for the opportunity to offer you this quote!

SiteID: 71288, Lake County Sanitation District, 230 A Main Street, Lakeport California 95453

****Note:** Customer Support has been prorated to be added to CS# 39379, Exp 9/11/18 + 1 Year Exp 9/11/19.

****Special Payment Terms apply to this order.** By agreeing to these terms, you agree to pay all invoices 30 days from the date of invoice and you recognize that some invoices represent progress payment that will be issued prior to delivery of goods or services. Failure to pay invoices with terms could result in project delays.

Interested in additional training? Please visit our website and view our events schedule at www.california.wonderware.com.

Access the status of your order on our Online Order Status system!! Just click on the link contained in your order confirmation to begin the login process. Once signed up you can access via www.california.wonderware.com.

Version Upgrades

CFA # 39379 allows for version upgrades at no additional charge.

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
1	DEVSTD-04-U-17 SN: 435887 Upg, Development Studio 2017 Unlimited, Unlim/60K/500	1 Estimated 1 Week	N	\$0.00	\$0.00
3	INTCH-06-U-17 SN# 435884, 435885 & 43886 - Upg, InTouch 2017 Runtime 60K Tag with I/O	3 Estimated 1 Week	N	\$0.00	\$0.00
Sub-Total					\$0.00

Historian 500 Tags

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
1	HSTSTD-02-N-17 Historian 2017 Standard, 500 Tag	1 Estimated 1 Week	N	\$7,185.00	\$7,185.00
1	HSTCLT-01-N-17 WW Historian Client 2017 Concurrent, Single	1 Estimated 1 Week	N	\$1,590.00	\$1,590.00
Sub-Total					\$8,775.00

PO Number:

Duration: This quote is valid for 30 days. **FOB:** Healdsburg, CA

Freight: Prepaid and Add

Terms: Net 30 Days

Pages: 1 of 4

Remit to: E&M, Inc. 126 Mill Street, Healdsburg, CA 95448

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Dream Report

Please note that Dream Report part numbers that start with "DRW" are for creating reports from Wonderware data sources ONLY (ie. InTouch .lgh files, Wonderware Historian). If you will be using any non-Wonderware data source such as a SQL or Access Database, or Manual Data Entry using the Dream Report Web Portal, please contact Wonderware California for a revised quote.

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
1	DRW-50-48 Dream Report for Wonderware, 50 Tags, v4.8	1 Estimated 1 Week	N	\$1,795.00	\$1,795.00

Customer First Standard Support

Included with Wonderware Standard Customer First Program are the following services:

- No Charge for Version Upgrades
- Get Your Tech Support Questions Answered for FREE (M-F, 8:00am - 5:00pm PST)
- Access to the Wonderware Global Customer Support Website Access: Search for answers to your questions and log and track cases
- Customer Support Shipments Including New Releases of Software, maintenance releases, Service Packs, and Patches, updates and hotfixes
- Online Training Webinars: Access to library of eLearning webinars

Please note: Customer first support contracts START from the date of license issue and are due for renewal one (1) year after date of contract inception. Support is calculated based on the list price of all licenses at the site.

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
1	10-7050 Add to Existing CFP # 39379, Exp 9/11/19	1 Estimated 1 Week	N	\$1,455.00	\$1,455.00
1	CF-DR Add Dream Reports to Existing CFP #39379, Exp 9/11/19	1 Estimated 1 Week	N	\$351.00	\$351.00
				Sub-Total	\$1,806.00

Wonderware Industrial PC

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
2	TPND2U-0000-7N1H InTouch Panel PC: Premium box-only - non-licensed	2 Estimated 2-4 Weeks	Y	\$4,845.00	\$9,690.00

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Alarming and Notifications/Call outs

Included in SSA:

SSA (Software Support Agreement) is an annual service that provides the user with free product upgrades and extended support options. During a period of active SSA, users will receive all product upgrades, fixes and extended phone and email support at no additional cost.

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
1	TV-WW-RESTR-UNL TopView for Wonderware Restricted Unlimited tag license; includes 1 year of support	1 Estimated 1-2 Weeks	N	\$3,995.00	\$3,995.00
1	4815456 └ UCM-6202 Grandstream UCM6202 IP PBX- 2 port	1 Estimated 2-4 Weeks	Y	\$360.00	\$360.00

Sub-Total \$4,355.00

IT Services

Summary of Installation Services

Install and Configure 2 Industrial PC

Install and Configure PC

Install Wonderware Software and Licenses

Install Historian

Install Historian Client

MS Office 2016 Standard License Required for Each Remote Client connecting and using Office.

*NOTE: WWCA IT Services does NOT include any Wonderware application installation, development or Migration services, unless specifically quoted elsewhere

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
14	WWCA-SVC-0010 IT Services / 1 Hour	14 Estimated TBD	N	\$185.00	\$2,590.00
1	WWCA-CONFIG-SHEET Completed WWCA Configuration Sheet is required w/ purchase of WWCA IT Services	1 Estimated TBD	Y	\$0.00	\$0.00
2	3847572 MS MBL OFFICE STD 2016 Electronic distribution - NO MEDIA	2 Estimated 1 Week	Y	\$515.00	\$1,030.00
3	3800005 MS MBL IDMGR 2016 SNGL OLP UCAL Electronic distribution - NO MEDIA	3 Estimated 1 Week	N	\$0.00	\$0.00

Sub-Total \$3,620.00

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WW Services

This proposal is a fixed bid proposal for WW California to upgrade an existing InTouch version 7X to 2017 for Lake County Sanitation. The existing Lake County system consists of four (4) stand-alone 'thick client' InTouch workstations. These four (4) workstations will be replaced with new hardware that will run the newly upgrade applications. In addition to the upgrade, optionally we have included service pricing for the installation and configuration of a new Historian with up to 500 tags and TopView alarm annunciation with up to 150 alarms.

General Project Notes & Scope include:

1. Three (3) days onsite to install, test and commission the upgraded InTouch Application
2. InTouch application will not be modernized as part of this upgrade
3. Reporting such as Excel is not included in this proposal
4. Historian configuration and .LGH file migration of past 3 years
5. TopView implementation (With up to 3-5 unique schedules)
6. TopView unique configuration documentation

Assumptions:

1. New PC hardware will be provided by WWCal or others, including required Operating System (OS) software.
2. All Wonderware licensing will be provided by WWCal or others.
3. Customer would be responsible for physical installation and wiring of all project-related hardware
4. TopView modem not included.

Quantity	Part Number/Description	Availability*	Tax	Price	Extension
1	WW.CA.APP-CON Application Conversion	1 Estimated TBD	N	\$4,890.00	\$4,890.00
1	WW.CA.ONSITE-HIST Application & Historian Upgrade	1 Estimated TBD	N	\$4,760.00	\$4,760.00
1	WW.CA.ONSITE-TOPVIEW TopView install and config	1 Estimated TBD	N	\$6,870.00	\$6,870.00
1	WW.CA.EXPENSES Expenses *Place Holder* - Estimate only. Will be billed based on actual costs.	1 Estimated TBD	N	\$3,650.00	\$3,650.00

Sub-Total \$20,170.00

Base Quotation Pricing Summary

Freight is NOT included in this total. Your final invoice may include shipping charges!

Availability:

- Part availability is subject to change and is based on the availability at the time this quote was created.
- Time in transit is subject to change depending on the "Ship To" address that is provided by the customer at the time the order is placed and the method in which customer requests that the part(s) ship.
- For "In Stock" parts, orders must be received by 3:00PM PST to ship same day.
- For Factory Stock parts, please allow approximately one week for delivery via our standard shipping methods.

Taxable: \$11,080.00
Non-Taxable: \$39,131.00
Subtotal: \$50,211.00
Tax (8.75%): \$969.50
Freight: TBD
TOTAL: \$51,180.50

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