



August 28, 2018

PROPOSAL TO PROVIDE
OIL SPILL RESPONSE EQUIPMENT
AND FAMILIARIZATION TRAINING
IN RESPONSE TO A REQUEST FOR PROPOSAL FROM
County of Lake Water Resources Department

Submitted By:

Global Diving & Salvage, Inc.
1080 Nimitz Ave, Suite 440
Vallejo, CA 94592

Tax ID#: 91-1107-754

Contact for Project: Scott Hynd
Telephone: (707) 561-6810
Email: shynd@gdiving.com

Alternate Contact: Kyle Watson
Alternate Telephone: (707) 561-6810
Alt Email: kwatson@gdiving.com

Global Diving & Salvage, Inc., hereinafter known as Vendor, in response to County of Lake Water Resources Department, hereinafter known as customer, Request for Proposal for OIL SPILL RESPONSE EQUIPMENT AND FAMILIARIZATION TRAINING agrees to deliver to customer the products and services set forth in this proposal and attached pages not later than 120 days from notice to proceed, at a cost not to exceed \$35,000.00. The Vendor understands that the source of funding for this project is through a grant from the State of California, Department of Fish and Wildlife and agrees that this Agreement is valid and enforceable only if sufficient funds are made available to customer.

By:

Signature: 

Printed Name: Scott Hynd

Title: Environmental Operations Manager

Date: 8/28/2018

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Section 1:

Global Diving & Salvage, Inc. was established in Seattle, WA in November of 1978. Global remains to this day a privately held corporation with over 300 employees working throughout the United States and internationally. Global maintains its headquarters in Seattle, WA, with regional offices in Anchorage, AK, Vallejo, CA, Long Beach, CA and a new International Salvage Office in Houston, TX.

We are a diverse corporation with a unique and interesting history, much of which can be found on our website at www.gdiving.com. Aside from the services of commercial diving and marine salvage, which our name indicates that we provide, Global also has a very robust environmental division and product sales group.

In early 2005, Global was contracted by the Washington State Department of Ecology to build a basic oil spill response trailer with 1000' of oil containment boom, some sorbents, PPE, and basic tools. The trailer was the first "Grant Trailer" on the west coast of the U.S. and was staged at the Gig Harbor Marina as a pilot program to see if the concept warranted further funding. On August 31, 2005 a massive fire erupted in the marina at Gig Harbor causing 47 boats to sink, releasing a great deal of fuel and other pollutants. The Gig Harbor Fire Department, armed with their new Grant Trailer deployed their 1000' of boom as first responders and prevented the spread of contaminants. The pilot program was a success, so the Washington State Department of Ecology put forth an RFP to build 67 oil spill response trailers to be staged around the state at appropriate grantee's locations. Global was the successful bidder and went on to build and deliver all 67 trailers. Each trailer included an 8 hour day of training.

The State of California Office of Spill Prevention and Response looked at the Washington State grant program and came out with a similar program in 2009. Again, Global successfully bid on the construction of 29 spill response trailers. Since the initial delivery and training of those 29 grantees, Global has built an additional 20 trailers as annual grants have been issued.

In all, Global has built 116 oil spill response trailers through the two grant programs. With an average of 8 people attending each training, we estimate that we have provided training to nearly 1000 agency employees over the last decade. There is no other organization that has the experience or knowledge necessary to complete this project for County of Lake.

References:

Washington State Department of Ecology
Mr. David Byers
(360) 407-6974
Dbye461@ecy.wa.gov

California Office of Spill Prevention and Response
Ms. Cindy Murphy
(916) 324-6250
cindy.murphy@wildlife.ca.gov



Section 2:

Global Diving & Salvage attests to the fact that we have read the RFP for Oil Spill Response Equipment in its entirety. As such, Global understands the risk of spills and the potentially devastating impact such an event could cause in County of Lake area of responsibility. While this trailer and its equipage will not be the end-all solution to such an event, it will offer a source of initial response whilst additional resources are deployed to the scene from out of the area. Global also understands the terrain within the area of responsibility is very difficult, and in some cases impossible, to traverse on foot.

Global will meet the requirements of this RFP by designing a trailer that meets the specifications outlined in the RFP. All equipage to be included in the trailer will also meet the specifications in the RFP. Upon successful award of the contract, Global will work with customer to design the layout of equipage within the trailer to ensure that the end product is user friendly, accessible, and functional.

Developing an end product that will satisfy the user is our goal. This goal will be met through communication with customer throughout the design-build process.

Section 3:

Global will not outsource or subcontract any other companies in the design, build, delivery or training associated with the trailer. Global will purchase materials from reputable vendors. The pricing contained in this proposal is inclusive of all taxes, levies, freight, delivery fees, handling charges, etc.

Section 4:

Global understands that neither this proposal nor the RFP is of any force or effect until signed by both parties. No work will commence until approval has been obtained.

Global has read and attests that it will comply with the General Provisions listed in Section 9 of the RFP, including Approval, Amendment, Assignment, Audit, Indemnification, Disputes, Independent Contractor, Non-Discrimination Clause, Unenforceable Provision, Licenses and Permits, Right in Data, Contingent Funding, Right to Terminate, Use of Subcontractors, Potential Subcontractors, Travel and Per Diem, Liability Insurance (See attached Certificate of Insurance), and Vendor's Staff Requirements.

Section 5:

The following pricing is based on the specifications shown in the RFP for one cargo style trailer, customized to house 1000' of oil containment boom and the equipage shown in section 6 below. Global will be responsible for delivering the trailer to County of Lake area.

| ITEM | QTY | UNIT | COST | TOTAL |
|----------------------------------|-----|------|----------|------------|
| Cargo Trailer | 1 | Each | 9,259.00 | 9,259.00 |
| Materials For Outfitting Trailer | 1 | LS | 600.00 | 600.00 |
| Total | | | | \$9,859.00 |

Section 6:

The following is a list of Items relating to section 6 Attachment 1, tables 2 through 7. Based on Global's extensive experience in both oil spill response and response trailer customization, Global is offering the following inventory and associated pricing.

| ITEM | QTY | UNIT | PRICE | TOTAL |
|--|------|------|------------|------------|
| Wheel Tire Covers | 1 | Ea | \$50.00 | \$50.00 |
| Wheel Chocks | 1 | Ea | \$30.00 | \$30.00 |
| ½" Parking Pads | 2 | Ea | \$10.00 | \$20.00 |
| 2 5/16" Ball Hitch | 1 | Ea | \$45.00 | \$45.00 |
| Decals | 1 | Ls | \$500.00 | \$500.00 |
| Locks | 3 | Ea | \$12.00 | \$36.00 |
| 10" Oil Containment Boom (50ft Sections) | 1000 | Ft | \$7,800.00 | \$7,800.00 |
| Boom Freight | 1 | Ls | \$950.00 | \$950.00 |
| Oil Containment Boom Tow Bridle | 1 | Ea | \$100.00 | \$100.00 |
| Waterproof Solar Activated Boom Lights | 4 | Ea | \$100.00 | \$400.00 |
| Boom, Absorbent | 2 | Ea | \$120.00 | \$240.00 |
| Sweep, Absorbent | 2 | ea | \$120.00 | \$240.00 |
| Pads, Absorbent | 2 | ea | \$100.00 | \$200.00 |
| Snare, Absorbent | 2 | ea | \$165.00 | \$330.00 |
| Sorbent Roll | 1 | Ea | \$200.00 | \$200.00 |
| Spill Bags | 1 | Box | \$100.00 | \$100.00 |
| Visqueen | 1 | Roll | \$60.00 | \$60.00 |
| Plastic Decon Bins | 2 | Ea | \$20.00 | \$40.00 |
| Scrub Brushes | 2 | Ea | \$15.00 | \$30.00 |
| Degreaser | 1 | Gal | \$21.00 | \$21.00 |
| Tychem Coveralls XXL | 4 | Ea | \$30.00 | \$120.00 |
| Tychem Coveralls XXXL | 4 | Ea | \$30.00 | \$120.00 |
| Nitrile Glove Liners L and XL | 2 | Box | \$25.00 | \$50.00 |
| Rubber Work Gloves | 8 | Ea | \$12.00 | \$96.00 |
| Safety Glasses Clear and Dark | 1 | Box | \$80.00 | \$80.00 |
| Hard Hat | 4 | Ea | \$20.00 | \$80.00 |
| Rubber Steel Toe Boots Sizes 10-13 | 4 | Ea | \$50.00 | \$200.00 |

| | | | | |
|--|---|-------|-----------|-----------|
| PPE Dry bag | 4 | Ea | \$25.00 | \$100.00 |
| Life Jacket | 4 | Ea | \$120.00 | \$480.00 |
| Chest Waders XL and XXL | 4 | Ea | \$70.00 | \$280.00 |
| Headlamps | 4 | Ea | \$40.00 | \$160.00 |
| Fire Extinguishers | 2 | Ea | \$70.00 | \$140.00 |
| Eye Wash Station | 1 | Ea | \$45.00 | \$45.00 |
| First Aid Kit | 2 | Ea | \$35.00 | \$70.00 |
| Duct Tape | 2 | Rolls | \$10.00 | \$20.00 |
| Caution Tape | 1 | Roll | \$30.00 | \$30.00 |
| Toolbox w/ basic hand tools | 1 | Ea | \$200.00 | \$200.00 |
| Danforth Anchor System | 4 | Ea | \$400.00 | \$1600.00 |
| A2 Polyform Buoy | 4 | Ea | \$60.00 | \$240.00 |
| 3/8" Spool Yellow Poly Line 600' | 1 | Ea | \$200.00 | \$200.00 |
| Telescoping Floating Boat Hook (Pike Poll) | 1 | Ea | \$25.00 | \$25.00 |
| Shackles 5/16" and 3/8" | 8 | Ea | \$8.00 | \$64.00 |
| T-Posts | 8 | Ea | \$18.00 | \$144.00 |
| T-Post Pounder | 1 | Ea | \$40.00 | \$40.00 |
| Round Shovel | 1 | Ea | \$45.00 | \$45.00 |
| Sledge Hammer | 1 | Ea | \$50.00 | \$50.00 |
| Scoop Shovel | 1 | Ea | \$65.00 | \$65.00 |
| 2 KW Generator | 1 | Ea | \$1050.00 | \$1050.00 |
| Extension Cord | 2 | Ea | \$45.00 | \$90.00 |
| Flood Light | 2 | Ea | 120.00 | \$240.00 |

Section 7:

Global will provide an 8 hour training for up to 10 persons. The training will be broken into two sections; classroom and field training. County of Lake will need to provide a facility where the classroom training can be held. Global will provide training materials and a projector/screen (will use location screen if available). The morning classroom session will consist of oil spill response fundamentals, regulatory information, oil containment boom strategies, familiarization with types of oil containment boom and spill response materials, anchoring techniques, PPE, safety considerations, and other topics germane to the customers area of operating responsibility. After the morning training session, the class will break for lunch. After lunch the class will take the new oil spill response trailer to a pre determined location of potential threat to conduct hands-on oil spill response training. The hands-on portion of the training will include an overview of the trailer and its equipment, actual deployment of containment boom and demobilization of equipment from the waters. County of Lake will be responsible for providing a vessel for on water boom deployment exercises.

In summary, the one-time, non-recurring pricing for the trailer, equipage, delivery and training are as follows:

| Item | Total |
|--|-------------|
| Trailer purchase and materials for build-out | \$9,859.00 |
| Equipage | \$17,516.00 |
| Labor for Outfitting Trailer (non-taxable) | \$1,942.26 |
| Delivery and Training (non-taxable) | \$3,287.43 |
| Sales Tax 8.75% | \$2,395.31 |
| Total | \$35,000.00 |

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to provide Oil Spill Response Equipment and Familiarization Training, consisting of 8 pages, to be duly executed as of the dates set forth below their respective signatures.

Authorized Agent for Vendor

Global Diving & Salvage, Inc.

By:

Signature: _____



Printed Name: Kevin J. Pehle

Title: California General Manager

Date: _____

8/29/2018

County of Lake Water Resources Department

By:

Signature: _____

Printed Name: Angela De Palma-Dow

Title: Invasive Species Program Coordinator

Date: _____

