

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
525 N16th Street, Sacramento, CA. 95814
916-442-6931 fax 916-491-3138

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REV 11/16/18 1118
SS

QUOTATION

Customer

Name DON HOBERG / JOHN SPARKES
Address LAKE COUNTY
City CA 9558
Phone VIA EMAIL

Date 11/16/2018
REP SANDRA
Phone 916-442-6931
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2019 FORD F150 SUPER CAB PICKUP 4X2 STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 10	\$21,458.00	\$21,458.00
1	FACTORY BLUETOOTH, SYNC	\$653.00	\$653.00
1	CLOTH SEATING	\$300.00	\$300.00
1	CRUISE CONTROL	\$228.00	\$228.00
1	POWER GROUP	\$1,185.00	\$1,185.00
1	EXTRA KEY	\$299.00	\$299.00
1	DOC FEE	\$80.00	\$80.00
1	TRAILER TOW PACKAGE	\$1,007.00	\$1,007.00
1	TRAILER BRAKE CONTROLLER	\$278.00	\$278.00
SALES TAX CALCULATED AT 7.25%			

Payment Details

- ☐ Cash
☒ Check
☐ Credit Card

Name _____
CC # _____
Expires _____

Taxes

Subtotal	\$25,488.00
Delivery	\$300.00
LAKE	\$1,847.88
CA Tire Tax	\$8.75
TOTAL	\$27,644.63

Office Use Only

\$500 DISCOUNT WITH PAYMENT IN 20 DAYS

NEW FORD F-150 SUPERCAB PICKUP 4X2

PRICING BASED UPON COST +/- 10% FOR OPTIONS / CHANGES

STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 10

DOWNTOWN FORD SALES | (916) 442-6931 | WWW.DOWNTOWNFORDSALES.COM

MAJOR STANDARD EQUIPMENT			
4x2, 3.3L FFV ENGINE, 6-SPEEDAUTOMATIC TRANSMISSION WITH TOW-HAUL MODE, 6.5' BED/ 145" WB, 6300# GVWR, 23 GALLON FUEL TANK, BLACK FRONT & REAR STEP BUMPERS, RUBBER FLOORING, MANUAL WINDOWS, A/C, AM/FM RADIO, VINYL SEATS,XL TRIM	X1C	21,458.00	
DRIVETRAIN / ENGINE / BED CONFIGURATION / TRIM	ITM #	PRICE	✓
2.7L V6 ECOBOOST ENGINE	99P	1,205.00	
3.5L V6 ECOBOOST ENGINE - INCL. REQ. 10-SPEED AUTOMATIC TRANSMISSION	99G	2,626.00	
5.0L V8 ENGINE	99S	2,020.00	
ELECTRONIC LOCKING REAR AXLE	XL6	578.00	
EXTENDED RANGE FUEL TANK (36 GALLONS)	655	450.00	
LongBED - 8' BED / 163"WB REQUIRES 2.7L ECOBOOST (MINIMUM)	163	2,356.00	
UPGRADE TO XLT TRIM - INCLUDES POWER GROUP, AM/FM/CD, CLOTH SEATS, CARPET & FLOOR MATS, AUTO HEADLAMPS, ALUMINUM WHEELS, PRIVACY GLASS, SYNC-HANDS FREE BLUETOOTH	300	4,797.00	
XL SSV - SPECIAL SERVICE VEHICLE - INCLUDES 240 AMP ALTERNATOR, CLOTH 40/BLANK/40 FRONT SEATS & VINYL REAR BENCH SEAT (REQUIRES 3.5 ECOBOOST OR 5.0L V8, N/A WITH XLT TRIM)	66S	52.00	
FACTORY INSTALLED OPTIONS			
BACKUP ALARM	85H	127.00	
AM/FM/CD	58B	294.00	
BLUETOOTH - FACTORY SYNC	52B	653.00	X
BOX SIDE STEPS	63S	329.00	
CHROME BUMPERS - FRONT & REAR (XL DÉCOR GROUP)	17C	317.00	
CLOTH SEATING	CS	300.00	X
CRUISE CONTROL	50S	228.00	X
DAYTIME RUNNING LIGHTS	942	45.00	
FOG LAMPS	59F	141.00	
HD PAYLOAD PACKAGE, 5.0L V8 ONLY, REQUIRES TRAILER TOW, INCLUDES 3.73 ELECTRONIC LOCKING REAR AXLE, 36 GALLON FUEL TANK, ALL TERRAIN TIRES, UPGRADED SPRINGS AND AUX TRANS OIL COOLER, INCREASES GVWR TO 7600 LBS	627	1,716.00	
LAW ENFORCEMENT LIGHT KIT	94R	733.00	
MANUAL DRIVER LUMBAR	90L	40.00	
POWER GROUP - POWER LOCKS, WINDOWS, HEATED POWER MIRRORS	85A	1,185.00	X
REAR DEFROSTER REQUIRES AND INCLUDES PRIVACY GLASS	57Q/924	400.00	
REVERSE SENSING SYSTEM	76R	278.00	
RUNNING BOARDS - PLATFORM TYPE	18B	347.00	
TAILGATE STEP	63T	380.00	
TRAILER BRAKE CONTROLLER (REQUIRES TRAILER TOW PACKAGE)	67T	278.00	X
TRAILER TOW PACKAGE, 11,000 LBS	53A	1,007.00	X
DEALER UPFIT & SERVICE BODY			
CAMPER SHELL - LEER LEGEND	CUST	1,660.00	
MATERIAL RACK	ULTRA	995.00	
PRIVACY GLASS	ULTRA	375.00	
SPRAY-INBEDLINER	ULTRA	595.00	
UNDERSEAL CHASSIS	SHOP	390.00	
TOOLBOX - DIAMOND PLATE CROSSBOX	CUST	795.00	
ACCESSORIES			
EXTRA KEY WITH NO POWER GROUP - MAXIMUM OF 5 KEYS PER VEHICLE	CKE	189.00	
EXTRA KEY WITH KEY FOB (REQUIRES POWER GROUP) - MAXIMUM OF 5 KEYS PER VEHICLE	CKE	299.00	X
MANUAL - SHOP (CD-ROM)	PARTS	294.00	
MANUAL - PARTS (CD-ROM)	PARTS	279.00	
WARRANTY - EXTRA CARE, 5YR / 100,000 MILE / \$0.00 DEDUCTABLE	ESP	1,750.00	