



## First Amendment to the Granicus Service Agreement between Granicus, Inc. and Lake County CA

This First Amendment to the Granicus, Inc. Service Agreement is effective on the date this document is signed and entered into by and between (hereinafter referred to as "Granicus"), and Lake County CA (hereinafter referred to as "Client"), with reference to the following:

WHEREAS, the Client and Granicus entered into an Agreement effective 10/8/2013 (the "Agreement"); and

WHEREAS, in addition to Client's existing solution, Client wishes to add certain products and services as detailed in Q-39574, which is attached as Exhibit A and incorporated herein by reference;

NOW, THEREFORE, in consideration of the premises, the parties intend that the Agreement be amended as follows:

1. Compensation shall be amended to include the fees detailed in Exhibit A. Exhibit A is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of the Client to provide applicable exemption certificate(s).
2. Except as amended by this First Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.
3. In the event of any inconsistency between the provisions of this First Amendment and the documents comprising the Agreement, the provisions of this First Amendment shall prevail.

IN WITNESS WHEREOF, the parties have caused this First Amendment to be executed by their duly authorized representatives.

### Agreement and Acceptance

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

**Lake County**

Signature:

Name: Carol J. Huchingson

Title: County Administrative Officer

Date: 12/6/2018

**Granicus**

Signature:

Name: Dawn Kubat

Title: Vice President of Legal

Date: December 19, 2018



## Exhibit A Granicus Proposal for Lake County CA

### Granicus Contact

**Name:** Andrew Murray

**Phone:** (202) 407-7435

**Email:** andrew.murray@granicus.com

### Proposal Details

**Quote Number:** Q-39574

**Prepared On:** 12/14/2018

**Valid Through:** 12/31/2018

### Pricing

**Payment Terms:** Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)

**Currency:** USD

### One-Time Fees

Solution	Billing Frequency	Quantity/Unit	One-Time Fee
Granicus Encoding Appliance Hardware - SDI (AMAX) (GT)	50% Up Front 50% Upon Delivery	1 Each	\$3,500.00
Granicus Encoding Appliance Hardware - Setup & Config	Upon Delivery	1 Each	\$875.00
US Shipping Charge C - Large Item	Up Front	1 Each	\$125.00
Performance Accelerator Hardware (Purchase)	50% Up Front 50% Upon Delivery	1 Each	\$3,600.00
Granicus Video - Performance Accelerator - Setup & Config	Upon Delivery	1 Each	\$875.00
US Shipping Charge C - Large Item	Up Front	1 Each	\$125.00
<b>SUBTOTAL:</b>			<b>\$9,100.00</b>



#### Annual Fees for New Subscriptions

Solution	Billing Frequency	Quantity/Unit	Annual Fee
Performance Accelerator Suite	Annual	1 Each	\$2,304.00
SUBTOTAL:			\$2,304.00

*Please note, annual fees for new subscriptions will be prorated to align to Client's then-current billing term. Exceptions include Recurring Captioning Services, SMS, and Targeted Messages.*

## Product Descriptions

Name	Description
<b>Granicus Encoding Appliance Hardware - SDI (AMAX) (GT)</b>	AMAX Encoder with Osprey SDI Card. Used to pass commands and data from LiveManager that include Start/Stop of webcast, indexing, and document display. Also serves to distribute video and captions to be distributed to the CDN or Performance Accelerator.
<b>Granicus Encoding Appliance Hardware - Setup &amp; Config</b>	Remote configuration and deployment of an encoding appliance.
<b>US Shipping Charge C - Large Item</b>	US shipping of a large item
<b>Performance Accelerator Suite</b>	Performance Accelerator Suite provides the ability to utilize the performance accelerator within a network. Requires Performance Accelerator or Virtual Performance Accelerator to distribute video/indexing/documents within a local network. This distribution is utilized to eliminate the bandwidth impact local viewers would have accessing data from the Granicus Data Center.
<b>Performance Accelerator Hardware (Purchase)</b>	Performance Accelerator (Standard) Server is hardware utilized to distribute video/indexing/documents within a local network. This distribution is utilized to eliminate the bandwidth impact local viewers would have accessing data from the Granicus Data Center.
<b>Granicus Video - Performance Accelerator - Setup &amp; Config</b>	Remote configuration and deployment of the Performance Accelerator.
<b>US Shipping Charge C - Large Item</b>	US shipping of a large item



## Granicus Budgetary Proposal for Lake County CA

**Please note: This is not an invoice. This is a budgetary proposal that outlines the products and fees associated with the subscription renewal. Please inform the Granicus Contact listed below if you wish to issue a PO against this budgetary proposal.**

### Granicus Contact

**Name:** Bernadette Foley

**Phone:**

**Email:** bernadette.foley@granicus.com

### Proposal Details

**Quote Number:** Q-68185

**Prepared On:** 5/28/2019

**Valid Through:** 9/30/2019

### Pricing

**Payment Terms:** Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)

**Currency:** USD

**Current Subscription End Date:** 9/30/2019

**Period of Performance:** 10/1/2019 - 9/30/2020

### Annual Fees for Renewing Subscriptions

Solution	Billing Frequency	Quantity/Unit	Annual Fee
Legistar	Quarterly	1 Each	\$8,731.20
Open Platform Suite	Quarterly	1 Each	\$0.00
Meeting Efficiency Suite	Quarterly	1 Each	\$3,338.40
Government Transparency Suite	Quarterly	1 Each	\$4,622.40
Performance Accelerator Suite	Quarterly	1 Each	\$2,465.27
Granicus Encoding Appliance Software (GT)	Quarterly	1 Each	\$1,284.00
<b>SUBTOTAL:</b>			<b>\$20,441.27</b>

#### Terms and Conditions

- The terms and conditions set forth in the Agreement effective 10/8/2013 are incorporated herein by reference.
- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Lake County CA to provide applicable exemption certificate(s).
- Any lapse in payment may result in suspension of service and will require the payment of a setup fee to reinstate the subscription.
- If submitting a Purchase Order, please include the following language: All pricing, terms and conditions of quote Q-68185 dated 5/28/2019 are incorporated into this Purchase Order by reference.