

Bid # 20-12

2020 Ford Police Interceptor Utility AWD
BID Form

Bid

\$ 33,738

Extended warranty

\$ FURNISH ON REQUEST

Total bid

\$ 33,738

TOTAL BID
INCLUDING 7 1/4% SALES TAX
IN WORDS:

TOTAL BID
INCLUDING 7 1/4% SALES TAX
IN NUMBERS:

THIRTY-SIX THOUSAND THREE HUNDRED,
THIRTEEN & 9/100

\$ 36,313.⁹³

Make: 2021 FORD

Model: POLICE INTERCEPTOR AWD

Bidder declares that all representations made herein are true and correct, under penalty of perjury.

[Signature]
Signature of Contractor

REDWOOD FORD
Name of Company

SALES & FLEET MGR.
Title

Date of Bid 4-29-20

APPROX 10-12 WEEKS
Delivery Date

AWARD

ACCEPTED:

Date: _____

2021 POLICE INTERCEPTOR UTILITY
POLICE INTERCEPTOR
MAJOR PRODUCT CHANGES

To learn more about the features on this vehicle, go to www.fordsourcebook.com

MECHANICAL

- ★ **New/Changed**
 - N/A

EXTERIOR

- ★ **New/Changed**
 - Norsesea Blue (KR) Discontinued – use Blue Metallic (FT)
- ★ **New Colors**
 - Carbonized Grey (M7)
- **Deleted Paint Colors**
 - Norsesea Blue

INTERIOR/COMFORT

- N/A

FUNCTIONAL

- N/A

SAFETY/SECURITY

- N/A

DRIVER ASSIST TECHNOLOGY

- N/A

PACKAGES

- N/A

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com for the most current information.

★ = New for this model year

2021 POLICE INTERCEPTOR UTILITY

POLICE INTERCEPTOR

MAJOR PRODUCT CHANGES

Unique Police Interceptor Utility Features Include:

MODEL/SERIES/AVAILABILITY

- 3 Available Models
 - 3.3L V6 Direct-Injection Hybrid Engine System (AWD)★
 - 3.3L V6 Direct-Injection FFV AWD★
 - 3.0L V6 EcoBoost® AWD★
- 1 Available Series
 - 500A

MECHANICAL

- 3.3L Police-Calibrated V6 Direct-Injection Hybrid Engine System – Standard (Hybrid technology is optimal for performance and long days spent idling on the job)
- AWD Drivetrain – Standard for enhanced handling precision and unsurpassed traction on wet or dry surfaces
- Transmission – 10-speed automatic, police calibrated for maximum acceleration and faster closing speeds
- Lithium-Ion Battery Pack
- Brakes – Police calibrated high-performance regenerative braking system
- 4-Wheel heavy-duty disc w/heavy-duty front and rear calipers
- Brake Rotors – large mass for high thermal capacity and calipers with large swept area.
- Electric Power-Assist Steering (EPAS) – Heavy-Duty
- DC/DC converter – 220-Amp (in lieu of alternator)
- H7 AGM Battery (Standard; 800 CCA/80-amp)
- H8 AGM Battery (Available; 850 CCA/92-amp)
- Cooling System – Heavy-duty, large high volume radiator, Engine oil cooler and transmission oil cooler
- Engine Idle Hour Meter
- Engine Hour Meter
- Powertrain mounts – Heavy-Duty
- Class III Trailer Hitch Receiver with 5,000 lbs. towing capacity and (2) recovery hooks
 - Note:** Does not include Trailer Tow Lighting Package – Order 52T
- Wheels
 - Heavy-duty steel, vented with center cap
 - Full size spare tire w/TPMS
- 50-State Emissions System

INTERIOR FEATURES

- Cargo Area – Spacious area for police equipment; Lithium-Ion Battery Pack does not intrude into the cargo area
- Column Shifter
- Seats
 - Front – Police grade cloth – 6-way power-adjustable Manual lumbar, seatback foam designed to comfortably accommodate a utility belt
 - Built-in steel intrusion plates in both front-seatbacks
 - 2nd Row – Police grade vinyl, offers easy care for cleaning
- Flooring – Heavy-Duty vinyl; offers ease of cleaning and long-term durability
- Liftgate access with manual lock cylinder
- Simple Fleet Key (w/o microchip, easy to replace, 4-keys)
- Speedometer – Certified, digital readout in message center and analog gauge
- Universal equipment tray atop instrument panel (ideal for radar and other police equipment)

POLICE UPFIT FRIENDLY

- Consistent 11-inch space between driver and passenger seats for aftermarket consoles (9-inch center console mounting plate)
- Console mounting plate
- Dash pass-thru opening for aftermarket wiring
- Headliner – Easy to service
- Integrated LED police flashers (available)
- Rear-center seat delete (available)
- Taillamps – Integrated police flashers (available)
- Two (2) 50 amp battery ground circuits – power distribution junction block (repositioned behind 2nd row seat floorboard).

TECHNOLOGY

- 12.1" Integrated Computer Screen (Available; includes 12.1" touchscreen display in center stack and allows for operation of laptop in remote location to free up cabin space in front passenger area)
- Ford Telematics™ – Includes Fleet Telematics Modem and complimentary 2-year subscription
- Police Perimeter Alert (available; detects and analyzes motion in an approximately 270-degree radius on sides and back of vehicle)
- Rear Camera On-Demand (available)
- Front Interior Visor Light Bar (LED) Super low-profile warning LED light bar fully integrated into the top of the windshield near the headliner – fully programmable (available; Red/Blue/White LED lights)
- Rear Auxiliary Liftgate Lights (available; Red/Blue LED Lights; located beneath liftgate glass in applique panel)
- Rear Spoiler Traffic Warning Lights (LED) – Fully integrated in rear spoiler for enhanced visibility; Provides red/blue/amber directional lighting – fully programmable (available)
- Pre-Collision Assist with Pedestrian Detection (available; includes Forward Collision Warning and Automatic Emergency Braking and unique disable switch for Law Enforcement use)
- BLIS® – Blind Spot Monitoring with Cross-traffic Alert (available)
- Bluetooth® Interface – Includes hands-free voice command support (compatible with most Bluetooth connected mobile devices)
- Unique Steering Wheel (with 4-remappable latching switches)

SAFETY/SECURITY HIGHLIGHTS

- 75-mph Rear-impact Crash Tested
 - Note:** The full-size spare tire secured in the factory location is necessary to achieve police-rated 75-mph rear impact crash-test performance attributes
- AdvanceTrac® w/RSC® (Roll Stability Control®) police tuned gyroscopic sensors work seamlessly with the ABS
- Ballistic Door-Panels (National Institute of Justice (NIJ) certified to stop Type III, IV, all lesser NIJ rounds, as well as additional special threat rounds) (available)
- Exterior Key Locks – Driver, passenger and liftgate
- Police Engine Idle feature (available)
- Rear Video Camera with Washer (standard)
- Reverse Sensing (available)

GENERAL

- Underbody deflector plate no longer standard on EcoBoost® models (order 76D)
- Front Headlamp Lighting Solution now includes Red/Blue/White LED Strobes

WARRANTY

- 3 Year / 36,000 Miles Bumper / Bumper
- 8 Year / 100,000 Miles Hybrid Unique Components

POWERTRAIN CARE EXTENDED SERVICE PLAN

- 5-year/100,000-mile Powertrain CARE Extended Service Plan (zero deductible) – Standard

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com for the most current information.

The following items are std. 2021MY POLICE INTERCEPTOR UTILITY vehicle:

MECHANICAL

- Axle Ratio – 3.73 (AWD)
- Brakes – 4-Wheel Heavy-Duty Disc w/H.D. Front and Rear Calipers
- Class III Trailer Hitch Receiver with 5,000 lbs. towing capacity and (2) recovery hooks
Note: Does not include Trailer Tow Lighting Package – Order 52T
- Column Shifter
- DC/DC converter – 220-Amp (in lieu of alternator)
- Drivetrain – All-Wheel-Drive
- Electric Power-Assist Steering (EPAS) – Heavy-Duty
- Engine – 3.3L V6 Direct-Injection Hybrid Engine System
- Engine Hour Idle Meter
- Engine Hour Meter
- Engine Oil Cooler
- Fuel Tank – 19-gallons
- H7 AGM Battery (800 CCA/80-amp)
- Lithium-Ion Battery Pack
- Suspension – independent front & rear
- Transmission – 10-speed automatic
- Transmission Oil Cooler

EXTERIOR

- Antenna, Roof-mounted
- Cladding – Lower bodyside cladding (MIC)
- Door Handles – Black (MIC)
- Exhaust, True Dual (down-turned)
- Door-Lock Cylinders (Front Driver / Passenger / Liftgate)
- Glass – 2nd Row, Rear Quarter and Liftgate Privacy Glass
- Grille – Black (MIC)
- Headlamps – Automatic, LED Low-and-High-Beam
Note: Includes Front Headlamp / Police Interceptor Housing (with LED wig-wag feature)
 - Pre-drilled hole for side marker police use, does not include LED strobe, but includes LED wig-wag functionality (eliminates need to drill housing assemblies and provides LED wig-wag feature)
 - Pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights)
 - Wig-wag default is traditional ping-pong pattern; can be programmed to triple-burst pattern or ping-pong / triple-burst
Note: Must be wired to vehicle's light controller to enable wig-wag functionality; recommend Ready for the Road Package (67H) or Ultimate Wiring Package (67U)
- Liftgate – Manual 1-Piece – Fixed Glass w/Door-Lock Cylinder
- Mirrors – Black Caps (MIC), Power Electric Remote, Manual Folding with Integrated Spotter (integrated blind spot mirrors not included when equipped with BLIS®)
- Spare – Full size 18" Tire w/TPMS
- Spoiler – Painted Black
- Tailgate Handle – (MIC)
- Tail lamps – LED
- Tires – 255/60R18 A/S BSW
- Wheel-Lip Molding – Black (MIC)
- Wheels – 18" x 8.0 painted black steel with polished stainless steel hub cover
- Windshield – Acoustic Laminated

INTERIOR/COMFORT

- Cargo Hooks in cargo area
- Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC)
 - Door-Locks
 - Power
 - Rear-Door Handles and Locks Operable
- Fixed Pedals (Driver Dead Pedal)
- Floor – Flooring – Heavy-Duty Thermoplastic Elastomer
- Glove Box – Locking/non-illuminated
- Grab Handles – (1 – Front-passenger side, 2-Rear)
- Liftgate Release Switch located in overhead console (45 second timeout feature)
- Lighting
 - Overhead Console
 - Red/White Task Lighting in Overhead Console
 - 3rd row overhead map light
- Mirror – Day/night Rear View
- Particulate Air Filter
- Powerpoints – (1) First Row

INTERIOR/COMFORT (continued)

- Rear-door closeout panels
- Rear-window Defrost
- Scuff Plates – Front & Rear
- Seats
 - 1st Row Police Grade Cloth Trim, Dual Front Buckets with reduced bolsters
 - 1st Row – Driver 6-way Power track (fore/aft. Up/down, tilt with manual recline, 2-way manual lumbar)
 - 1st Row – Passenger 2-way manual track (fore/aft. with manual recline)
 - Built-in steel intrusion plates in both driver/passenger seatbacks
 - 2nd Row Vinyl, 35/30/35 Split Bench Seat (manual fold-flat, no tumble) – fixed seat track
- Speed (Cruise) Control
- Speedometer – Calibrated (includes digital readout)
- Steering Wheel – Manual / Tilt / Telescoping, Urethane wheel finish w/Silver Painted Bezels with Speed Controls and 4 user – configurable latching switches
- Sun visors, color-keyed, non-illuminated
- Universal Top Tray – Center of I/P for mounting aftermarket equipment
- Windows, Power, 1-touch Up/Down Front Driver/Passenger-Side with disable feature

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control®)
- Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Curtain Airbags and Safety Canopy®
- Anti-Lock Brakes (ABS) with Traction Control
- Brakes – Police calibrated high-performance regenerative braking system
- Belt-Minder® (Front Driver / Passenger)
- Child-Safety Locks (capped; set to "on")
- Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
- Rearview Camera with Washer viewable in 4.2" center stack.
Note: Rearview Camera viewable in rearview mirror (available) – order 87R (no-charge option)
- Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
- SOS Post-Crash Alert System™

FUNCTIONAL

- Audio
 - AM/FM / MP3 Capable / Clock / 4-speakers
 - Bluetooth® interface★ – Includes hands-free voice command support (compatible with most Bluetooth connected mobile devices)
 - USB Port – (1)
 - 4.2" Color LCD Screen Center-Stack "Smart Display"
- Easy Fuel® Capless Fuel-Filler
- Ford Telematics™ – Includes Fleet Telematics Modem and complimentary 2-year subscription
- Front door tether straps (driver/passenger)
- Power pigtail harness
- Front Recovery Tow Hook Provision – (1)
- Simple Fleet Key (w/o microchip, easy to replace; 4-keys)
- Two-way radio pre-wire
- Two (2) 50 amp battery power circuits – power distribution junction block (behind 2nd row passenger seat floorboard)
- Wipers – Front Speed-Sensitive Intermittent; Rear Dual Speed Wiper

★ = New for this model year

CNGP530 VEHICLE ORDER CONFIRMATION 04/29/20 16:17:1 Dealer: F7243

Order No: 2323 Priority: J2 Ord FIN: QB494 Order Type: 5B Price Level: 11

Ord Code: 500A Cust/Filt Name: LAKE COUNTY PO Number: Page: 1 of

2021 EXPLORER 4-DOOR

Order No: 2323 Priority: J2 Ord FIN: QB494 Order Type: 5B Price Level: 11

Ord Code: 500A Cust/Filt Name: LAKE COUNTY PO Number: RETAIL

K8A 4DR AWD POLICE \$40615 425 50 STATE EMISS NC

.119" WHEELBASE 43D COURTESY DISABL 25

YZ OXFORD WHITE 47A ENGINE IDLE 260

F CLTH BUCKETS/RR 60 51V SPTLMP LED DUAL 665

6 EBONY 55F KEYLESS - 4 FOB 340

00A EQUIP GRP 66A FRONT HDLMP PKG 895

.AM/FM STEREO 66C REAR LIGHT PKG 455

99B 3.3L V6 TI-VCT (3530) 67V CONNECTOR KIT 185

44U 10SPD AUTO TRAN NC

67U ULTIMATE WR KIT 560

.GRILL WIRING TOTAL BASE AND OPTIONS 42435

.RR MOUNT PLATE TOTAL 42435

CA BOARD FEES NC

FLEET SPCL ADJ NC

17T CARGO DOME LAMP 50

F1=Help F2=Return to Order F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

006 - MORE DATA IS AVAILABLE. QC05307

V1DP0142 2,

CNGP530 VEHICLE ORDER CONFIRMATION 04/29/20 16:17:4

==> Dealer: F7243

2021 EXPLORER 4-DOOR Page: 2 of

Order No: 2323 Priority: J2 Ord FIN: QB494 Order Type: 5B Price Level: 11

Ord Code: 500A Cust/Filt Name: LAKE COUNTY PO Number:

RETAIL RETAIL

THIS IS NOT AN INVOICE

.WIRING KIT-RR

.WIRING KIT-FRT

76D DEFLECTOR PLATE 335

76R REVERSE SENSING 275

87R RR VIEW MIR/CAM NC

FLEX-FUEL

153 FRT LICENSE BKT NC

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 1245

OTAL BASE AND OPTIONS 42435

OTAL 42435

F1=Help F2=Return to Order

F4=Submit F5=Add to Library

099 - PRESS F4 TO SUBMIT

F7=Prev

F3/F12=Veh Ord Menu

QC05307

V1DP0142

2,



Retail Worksheet

Deal

Deal #
Deal Date
Deal Type
Financial Inst.
Program
Deal Status

Vehicle

☒ New ☐ Used ☐ Demo ☐ Cert.
Stock #
Year
Make
Model
Style
Odometer

[Detach](#)

Sales Price

MSRP	42,435.00
Discount	8,697.00
Selling Price	33,738.00
Aftermarkets	0.00
Doc Fee	85.00
VSI Premium	0.00
ESC Premium	0.00
Maintenance	0.00
GAP Premium	0.00
LAH/TUI	0.00
Prior Lease Bal	0.00
License Fee	0.00
Dealer Fees	0.00
Total Fees	38.75
Total Taxes	2,452.17
Total Price	36,313.92
Trade Difference	33,738.00

Down Payment

Cash Down	0.00
Deposit	0.00
Total Rebates	0.00
Total Trade Allow	0.00
Total Trade Payoff	0.00
Total Net Trade	0.00
Total Def Down	0.00
Total Down Payment	0.00

Payment

Term
Sell Rate
AOR
Days 1st Payment
Payments Per Year
1st Payment Date
Prepaid Fin Charge
APR
Amount Financed 36,313.92
Finance Charge 0.00
Total of Payments 36,313.92
Total Sales Price 36,313.92

Payment 36,313.92

Buyer

Customer #
Last
First
Company
Reg State
County