



The Eastern Specialty Company
<http://www.tescometering.com/>
925 Canal St
Bristol, PA 19007

Proposal for
Lake County CA

Proposal # **206121** - Please reference this Proposal Number on the Purchase Order

Catalog 630 Closed Link Field Test Kit

Prepared by
TESCO – The Eastern Specialty Co
February 10, 2021

I. Description

TESCO, The Eastern Specialty Company, is pleased to submit this Proposal for the manufacture of the Catalog 630 – Closed Link Field Test Kit.

The 630 units will conform to the following specifications:

- Size- Approx. 13" wide x 9" deep x 13" high
- Weight- Approx. 30 lbs.
- Voltage- 120/208/240/277 auto ranging.
- Current- 0-30 amps adjustable.
- Power factor- 50% and 100%
- Each of the 3 phases can be de-energized without the need to disconnect the leads via independent toggle switches for each phase.
- Test Kits will be manufactured for use with a Radian RD Reference Standard
- Cable terminations for both potential and current cables to be alligator clips unless otherwise specified by the customer.
- Cables to be 6ft long, rated at 50 amps.
- Current lead connections to the unit to be 90 degrees to enable leaving the cables connected while the unit is in transport.
- Current Cable Set will include three 6ft pairs, one for each output, terminating with 6mm locking connectors. Also, included will be six adaptor jumpers, terminated with female 6mm locking connectors on one end and alligator clips on the other, for use with safety test switches.
- Test Kits to be manufactured with the hard case option with grey powder-coat and carrying strap.
- A spare fuse will provided with each unit. A fuse holder will be incorporated on the storage area on the lid to accommodate this spare fuse.
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II. Budget and Schedule

Item #	Description	Qty	Cost Each	Extended Cost
1	Catalog #630 Field Test Kit as described above	1	\$8,600	\$8,600
2	J-630 Potential & Current Cable sets as described above	1	\$1,376.00	\$1,376.00
	Optional Items, not included in pricing above		Total Price	\$9,976.00
A	Calibrated Reference Standard RD-20	1	\$3,350	\$3,350
B	Catalog #1037-STND 4 pin Optical Pick-up	1	\$570	\$570
C	Field Fast Software with Communications Cable	1	\$930	\$930
D	TESCO Diamond Level Support (Please see description below)	1	\$1,269	\$1,269

* Pricing above does not include shipping/freight charges to the customer. PO must designate Shipping/Freight charges are Prepay and Add". Pricing is FOB: Shipping Point- Prepay and Add.

Please send all purchase orders to salesorders@tescometering.com

III. Terms and Conditions

Terms of Payment: Net 30 days.

T This pricing is valid for 90 days from date of proposal.

Lead Time: 4-6 Weeks, ARO

Optional: TESCO Diamond Level Support: **\$1,269**

As an option, TESCO is pleased to offer our Diamond Level Support Package on this product for the period 3 years from the date of receipt of the equipment.

Diamond Level Support will include the following:

- Extended warranty of 2 additional years (3 years total from date of equipment delivery).
- All required parts for any warranty repair.
- On-site labor and travel for all warranty related service calls.
- Shipping back and forth between TESCO and the customer, if required. TESCO and customer will determine the best method for shipping.
- Unlimited phone support during normal business hours, 8am to 6pm EDT.
- Opportunity to continue extended warranty beyond year three as long as there is no lapse in Diamond level support coverage.

IV. Warranty

TESCO warrants that the units fabricated by TESCO shall be free from defects in material and workmanship at the time of delivery and for one year from the date of delivery (unless Diamond Level Support Package is selected). If any such item should prove to be defective in material or workmanship under normal intended usage and maintenance during the warranty period, after examination by personnel from TESCO and the Customer, then TESCO shall repair or replace, at its option, such defective item at its expense. This coverage includes parts and labor. Travel expenses for repairs will be invoiced at cost plus a 10% administrative fee.