



## Legislation Details (With Text)

**File #:** 24-375      **Version:** 1      **Name:**  
**Type:** Action Item      **Status:** Agenda Ready  
**File created:** 3/26/2024      **In control:** BOARD OF SUPERVISORS  
**On agenda:** 4/2/2024      **Final action:**  
**Title:** (a) Waive the formal bidding process under section 2-38(b) because the competitive bidding process would produce no economic benefit in this case; and (b) Authorize the IT Director to issue a PO to Berkeley Communications in the amount of \$49,846.19 for the NS224 disk shelf, support, and services  
**Sponsors:** Information Technology  
**Indexes:**  
**Code sections:**  
**Attachments:** 1. Netapp\_NS224\_Berkcom

Date	Ver.	Action By	Action	Result
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### Memorandum

**Date:** April 2, 2024  
**To:** The Honorable Lake County Board of Supervisors  
**From:** Shane French, Information Technology Director  
**Subject:** Waive the formal bidding process and authorize the IT Director to issue a PO to Berkeley Communications in the amount of \$49,846.19 for the NS224 disk shelf, support, and services

#### Executive Summary:

As the County's need for data storage continually increases, is necessary to periodically add storage resources for departmental use. This year, the IT department requested an allocation of \$50,000 to add a Netapp disk shelf to our existing storage.

We have received a heavily discounted quote from our existing vendor, Berkeley Communications, for a disk shelf and software/support services in the amount of \$49,846.19. This quote represents a discount of over 75% from the MSRP of the system. We recognize that this is an outstanding discount and one we would not normally receive. The discount is only good through Netapp's end-of-fiscal-year on 4/17/2024.

Due to the outstanding pricing and time-sensitive nature of the discount, we are requesting an exemption to competitive bidding under section 2-38B because the competitive bidding process would produce no economic benefit in this case.

**If not budgeted, fill in the blanks below only:**

Estimated Cost: \_\_\_\_\_ Amount Budgeted: \_\_\_\_\_ Additional Requested: \_\_\_\_\_ Future Annual Cost: \_\_\_\_\_

**Purchasing Considerations** (check all that apply):

☐ Not applicable

☐ Fully Article X. <[https://library.municode.com/ca/lake\\_county/codes/code\\_of\\_ordinances?nodeId=COOR\\_CH2AD\\_ARTXPU\\_S2-38EXCOBI](https://library.municode.com/ca/lake_county/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTXPU_S2-38EXCOBI)>- and/or Consultant Selection Policy <[http://lcnet.co.lake.ca.us/Assets/Intranet/Policy/Policies+26+Procedures+Manual/Ch4\\_2021v2.pdf](http://lcnet.co.lake.ca.us/Assets/Intranet/Policy/Policies+26+Procedures+Manual/Ch4_2021v2.pdf)>-Compliant (*describe process undertaken in "Executive Summary"*)

☐ Section 2-38 <[https://library.municode.com/ca/lake\\_county/codes/code\\_of\\_ordinances?nodeId=COOR\\_CH2AD\\_ARTXPU\\_S2-38EXCOBI](https://library.municode.com/ca/lake_county/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTXPU_S2-38EXCOBI)> Exemption from Competitive Bidding (*rationale in "Executive Summary," attach documentation, as needed*)

☐ For Technology Purchases: Vetted and Supported by the Technology Governance Committee <<http://lcnet.co.lake.ca.us/Assets/Intranet/Intranet+Forms/Information+Technology/AdvPlan.pdf>> ("Yes," if checked)

☐ Other (*Please describe in Executive Summary*)

**Consistency with Vision 2028** <<http://www.lakecountycalifornia.gov/Government/Directory/Administration/Visioning/Vision2028.htm>>

(check all that apply):

☐ Not applicable

☐ Well-being of Residents

☐ Public Safety

☐ Disaster Prevention, Preparedness, Recovery

☐ Economic Development

☒ Infrastructure

☐ County Workforce

☐ Community Collaboration

☒ Business Process Efficiency

☐ Clear Lake

**Recommended Action:**

Waive the formal bidding process and authorize the IT Director to issue a PO to Berkeley Communications in the amount of \$49,846.19 for the NS224 disk shelf, support, and services.