



Legislation Text

File #: 17-750, Version: 1

MEMORANDUM

TO: Board of Supervisors

FROM: Shane French, Information Technology Director

DATE: August 22, 2017

SUBJECT: Approve Contract between the County of Lake and TPX Communication for the Purchase of SIP Trunking Service in the amount of \$1,600 per month and Authorize the Chair to Sign

EXECUTIVE SUMMARY:

The Information Technology Department is seeking to replace the current SIP trunking provider with a new provider that better fits the needs of the County of Lake. An RFP was issued for the services, and a vendor selection committee was convened. The committee chose TPX Communications as the winning respondent. We are asking that your Board approve the contract with TPX Communications for SIP services.

Background and Discussion:

The County of Lake utilizes a technology known as SIP for all inbound/outbound calls on the County's primary telephone system. Because of increasing monthly costs with our current provider, and in order to add additional redundancy to the system, the Information Technology department issued an RFP for SIP services. Upon consideration of the proposals submitted, the vendor selection committee selected TPX communications as the winning respondent. The new SIP service from TPX will result in a significant monthly savings while also increasing redundancy/availability of the system.

The contract has been reviewed with County Counsel. The contract was found to be relatively standard in terms of telecommunications services contracts. There were minimal risks identified, but it should be noted that the dispute resolution method specified in the contract is binding arbitration which would prohibit the vendor or the county from seeking a judicial remedy in case of a dispute, instead requiring the use of binding arbitration.

FISCAL IMPACT: ___ None ☒ Budgeted ___ Non-Budgeted

Estimated Cost: \$1,600/mo. Varies based on usage

Amount Budgeted: \$5,500/mo. (note: these costs are allocated to each department based on usage and are budgeted for in each respective

department's budgets.)

Additional Requested: N/A

Annual Cost (if planned for future years): We anticipate an annual savings of approximately \$30,000.

FISCAL IMPACT (Narrative):

Each department using VOIP services pays their share of the local and long distance charges on the SIP trunks. With our current provider, monthly recurring charges are around \$5,500 per month. TPX charges will be around \$1,600 per month. This amount will vary somewhat based on usage.

STAFFING IMPACT (if applicable): N/A

RECOMMENDED ACTION:

Approve Contract between the County of Lake and TPX Communication for the Purchase of SIP Trunking Service in the amount of \$1,600 per month and Authorize the Chair to Sign.