



Legislation Text

File #: 21-102, Version: 1

Memorandum

Date: February 24, 2021

To: The Honorable Bruno Sabatier, Chairman, Lake County Board of Supervisors

From: Brian L. Martin, Sheriff/Coroner

Subject: (a) Bid Approval for the purchase of Motorola radios and (b) Authorization to issue a Purchase Order to Command Communications in the amount of \$182,812

Executive Summary:

The Sheriff's Office is requesting the Board of Supervisors approval for the purchase of P25 mobile radios with encryption and upgrade of our existing P25 portable radios with the same encryption. The Sheriff's Office utilizes two-way radio as the primary means to communicate with field personnel in both emergency and non-emergency situations. The replacement is necessary to meet new encryption mandates regarding disseminating sensitive criminal justice information and personal identifying information. The radios being replaced and/or upgraded do not support the required encryption.

A sealed bid was issued on January 13, 2021, a copy of which is attached for your review. Three bids were received and the outcome is as follows:

Motorola Solutions \$586,268

These are for the purchase of new Motorola radios. The vendor has proposed a lease option at a cost of \$128,129 per year for a period of five years.

Command Communications # \$182,812

These are for the purchase of refurbished Motorola radios. This price includes a 5 year warranty.

Vision Communications \$367,033

These are for the purchase of Viking Radios. These radios do not meet our requirements.

It is the Sheriff's Departments recommendation to award the bid to Command Communications. They can provide refurbished mobile radios and provide the upgrade to the existing portable radios that meet the department's requirements, are a fraction of the cost of new radios and include a two-year warranty. The radios are tested by the vendor to ensure they meet all manufacturer performance specifications.

Funds are budgeted in the Sheriff/Coroner budget 2201, object code 62.74 and are being purchased with Cannabis funding.

If not budgeted, fill in the blanks below only:

Estimated Cost: _____ Amount Budgeted: 210,000 Additional Requested: _____ Future Annual Cost: _____

Consistency with Vision 2028 and/or Fiscal Crisis Management Plan (check all that apply):

☒ Not applicable

- ☐ Well-being of Residents
- ☐ Economic Development
- ☐ Community Collaboration

- ☒ Public Safety
- ☐ Disaster Recovery
- ☐ Business Process Efficiency

- ☐ Infrastructure
- ☐ County Workforce
- ☐ Clear Lake

- ☐ *Technology Upgrades*
- ☐ *Revenue Generation*
- ☐ *Cost Savings*

If request for exemption from competitive bid in accordance with County Code Chapter 2 Sec. 2-38, fill in blanks below:

Which exemption is being requested?

How long has Agreement been in place?

When was purchase last rebid?

Reason for request to waive bid?

Recommended Action: (a) Bid Approval for the purchase of Motorola radios and (b) Authorization to issue a Purchase Order to Command Communications in the amount of \$182,812